

FIG 3

Fig 4

Netscape: 4d.acgi\$ProdSrch

Location: http://www.meganelectronics.com/4d.acgi\$ProdSrch

What's New? | Handbook | Net Search | Net Directory | Software

Back Forward Home Reload Images Open Print Find Stop

Product List

Displaying from record 1 of 124, skipping duplicate items.
Please check the item(s) as you wish.

Your search criteria for this list was: Logitech

| Description | Manufacturer | Media | Platform | Manufacturer Part# | Price |
|--|------------------------|-------|----------|--------------------|--------|
| <input type="checkbox"/> INTEL MOUSEMAN FOR NOTEBOOKS 3 BTN 2: CORD | LOGITECH INTERNATIONAL | ACCS | PC | 811418-0403 | 44.85 |
| <input type="checkbox"/> TRACKMAN PORTABLE | LOGITECH | ACCS | IBM PC | 904094-01 | 47.19 |
| <input type="checkbox"/> TRACKMAN LIVE TRACKB REMOTE BLK | LOGITECH | N/A | N/A | 904141-L100 | 123.11 |
| <input type="checkbox"/> TRACKMAN VISTA | LOGITECH | N/A | N/A | 904142-L100 | 40.72 |
| <input type="checkbox"/> TRACKMAN MARBLE TRACKB SURFMAN TRACKB 3BTN BLACK REMOTE | LOGITECH | N/A | N/A | 904164-L100 | 85.93 |
| <input type="checkbox"/> TRACKMAN MARBLE TRACKB MAC 3BTN | LOGITECH | N/A | N/A | 904227-0100 | 83.77 |
| <input type="checkbox"/> ACDEM TRACKMAN TRACKBALL W/ PS2 SERIAL ADAPTOR | LOGITECH ACADEMIC | PERP | PC | 904232-0100 | 84.31 |
| <input type="checkbox"/> TRACKMAN TRACKB 3BTN PS2 SER | LOGITECH | N/A | N/A | 904259-0403 | 44.56 |
| <input type="checkbox"/> TRACKMAN MARBLE TRACKB | LOGITECH | N/A | N/A | 9042590403 | 42.78 |
| <input type="checkbox"/> | LOGITECH | N/A | N/A | 904260-0403 | 86.44 |

Show Shopping List Reset Next 10 Items Last 10 Items Search Again

To search within the current selection, fill out the field(s) below and click Search in Selection.

Manufacturer: _____

Manufacturer Part #: _____

Description: _____

[Search in Selection](#)

If you would like to save current selection, please make up a name and enter it below then click Save this Set.

(7/30)

Product List

Displaying from record 1 of 124, skipping duplicate items.
Please check the item(s) as you wish.

Your search criteria for this list was: Logitech

| Description | Manufacturer | Media | Platform | Manufacturer Part# | Price |
|---|---------------------------|-------|----------|--------------------|--------|
| <input type="checkbox"/> INTEL MOUSEMAN FOR NOTEBOOKS 3 BTN 2' CORD | LOGITECH INTERNATIONAL | ACCS | PC | 811418-0403 | 44 85 |
| <input type="checkbox"/> TRACKMAN PORTABLE | LOGITECH | ACCS | IBM PC | 904094-01 | 47 19 |
| <input type="checkbox"/> TRACKMAN LIVE TRACKB REMOTE BLK | LOGITECH | N/A | N/A | 904141-L100 | 123 11 |
| <input type="checkbox"/> TRACKMAN VISTA | LOGITECH | N/A | N/A | 904142-L100 | 40 72 |
| <input type="checkbox"/> TRACKMAN MARBLE TRACKB | LOGITECH | N/A | N/A | 904164-L100 | 85 93 |
| <input type="checkbox"/> SURFMAN TRACKB 3BTN BLACK REMOTE | LOGITECH | N/A | N/A | 904227-0100 | 83 77 |
| <input type="checkbox"/> TRACKMAN MARBLE TRACKB MAC 3BTN | LOGITECH | N/A | N/A | 904232-0100 | 84 31 |
| <input type="checkbox"/> ACDELM TRACKMAN TRACKBALL W/ P52 SERIAL ADAPTOR | LOGITECH ACADEMIC | PERP | PC | 904259-0403 | 44 56 |
| <input type="checkbox"/> TRACKMAN TRACKB 3BTN P52 SER | LOGITECH | N/A | N/A | 9042590403 | 42 78 |
| <input type="checkbox"/> TRACKMAN MARBLE TRACKB | LOGITECH | N/A | N/A | 904260-0403 | 86 44 |

Show shopping list

Next 10 Items

Last 10 Items

Search Again

To search within the current selection, fill out the field(s) below and click Search in Selection.

Manufacturer:

Manufacturer Part #:

Description:

Search in Selection

If you would like to save current selection, please make up a name and enter it below then click Save this Set.

Document : Done.

Fig 7A

| | | | | | | | | | | | | | | | | | | | |
|---|--|---------|--|----------|--|--------|--|------------|--|------|--|---------------|--|------|--|----------|--|--|--|
| Back | | Forward | | Home | | Reload | | Images | | Open | | Print | | Find | | Stop | | | |
| Location: http://www.megatnetwork.com/4d.acgi?ShopOut | | | | | | | | | | | | | | | | | | | |
| What's New? | | | | Handbook | | | | Net Search | | | | Net Directory | | | | Software | | | |

☐ Netscape: Mega Network Inc.

On the boxes below please check Yes box if all the information is correct
 If you check No to any item, you need to type in reason(s).

| | YES | NO | Special Requests |
|----------------|-----------------------|-----------------------|-------------------------|
| Bill to: | <input type="radio"/> | <input type="radio"/> | |
| Ship to: | <input type="radio"/> | <input type="radio"/> | |
| Ship via: | <input type="radio"/> | <input type="radio"/> | |
| Terms: | <input type="radio"/> | <input type="radio"/> | |
| FOB: | <input type="radio"/> | <input type="radio"/> | |
| Expected date: | <input type="radio"/> | <input type="radio"/> | default value is 5 Days |

Partial/No Partial: ☐ (normal delivery is 3 to 5 working days. If you need immediate delivery, instruct us below.)

Item# _____ (please indicate item# that you want to be shipped together, items not shown will be shipped partial.)

Installation: _____ (please indicate item# that need to be installed and describe in detail how you want to have these items installed on the notes section, items not indicated will be shipped without installation)

Item# _____

Detailed installation instructions: _____

Please specify how you wish to be replied

Your E-Mail: _____ Your Fax# _____ Your Phone# _____

One of the following 4 fields is required for your sales rep. to start order process.

PO Number: _____ Request for Quotation (RFQ) # _____

Fig 7B

Fig 7C

Location: <http://www.meganetwork.com/4d.acgi8ShopOut>

What's New? | HandBook | Net Search | Net Directory | Software

Back Forward Home Reload Images Open Print Stop

NetScape: Mega Network Inc.

Expected date: ☐ ☐ default value is 5 Days
(normal delivery is 3 to 5 working days. If you need immediate delivery, instruct us below.)

Partial/No Partial:
(please indicate item# that you want to be shipped together, items not shown will be shipped partial.)

Item#

Installation:
(please indicate item# that need to be installed and describe in detail how you want to have these items installed on the notes section, items not indicated will be shipped without installation.)

Item#

Detailed installation instructions:

Please specify how you wish to be replied.

Your E-Mail: Your Fax# Your Phone#

One of the following 4 fields is required for your sales rep. to start order process.

PO Number: Request for Quotation (RFQ)

Product Identification (PID)# Purchase Requisition (PRN)#

Clear all input

Please choose an action:

Make Changes to this Quote
Go back to Products List
Submit Replacement PO for an RMA
Submit this PO to Sales Rep.
Close and make no changes
Save this quote, but do not submit

Take Action

Please use the following links if you wish to leave the current screen and move on.

Products Returns Tracking Log Off

Home

669720-229560

10:15 AM

File Edit Enter Select Reports

| 6/20/97 | | 097-24779 | | 2:00 AM | | Quote | |
|--|--|---|--|------------------------------------|--|----------------------------|--|
| Company | | Contact person & Phone No. | | Fax | | | |
| UNION BANK OF CALIFORNIA LOS ANGELES | | DENNIS BAKER (415) 296-6576 | | (415) 296-6568 | | | |
| FOB | | Ship Via | | Notes | | | |
| 7 BHT To: OPO-NA | | UNION BANK OF CALIFORNIA LOS ANGELES | | Ship to: (Click address to modify) | | | |
| Term | | P/R | | P/R | | | |
| 7 Margh | | P/R | | P/R | | | |
| NSO | | 4.50 263677 | | Los Angeles, CA 90060-0691 | | | |
| Menu (Set) | | + 50 Prod | | Alt A/P: PO#6310039058 | | | |
| Item Description | | -Mchbr- Mfr Part | | Qty-W St-Exp-Mr | | Price -Cost Extended Price | |
| 1 SATELLITE PRO 4300DT PDM-120 1.368 HD | | 602864 | | 1 2Days | | 2,170.00 2,170.00 | |
| 16MB 11.3 TFT 10K | | Misc | | 6/25/97 | | 2,075.74 | |
| 2 TOSHIBA A-ERICA INFO 1 PA1230U-T2C | | 48939 | | 1 2Days | | 147.00 147.00 | |
| T610CT T0000T/CS T410 | | Misc | | 6/24/97 | | 140.41 | |
| 3 KUSTON TECHNOLOGY (KT610/16 | | MSD | | 2 2Days | | 198.00 198.00 | |
| 3 PEGASUS PCCARD 33.6 D/T M00 X2 UPORDE ABLE | | 573254 | | 1 2Days | | 188.84 | |
| CABLED | | TechData | | 6/24/97 | | | |
| 4 UNIVERSAL NOTEBOOK CASE | | CC1336 | | 1 2Days | | 56.00 56.00 | |
| TARGUS | | Misc | | 6/24/97 | | 57.66 | |
| Command-L (add linked lines) | | Sub-Total | | | | 4,007.61 | |
| Option-R (change SMP) | | Tax @ 7.75% | | | | 310.59 | |
| Option-O (extra price entry) | | Installation | | | | 4,318.20 | |
| Command-M (change title) | | Commission | | | | | |
| Sales Rep | | CURTIS L | | Sup Commission | | 1.76 | |
| Sup | | NEMESID C | | Sup Commission | | 1.76 | |
| Print Quote | | Post To Parch | | Duplicate Quote | | | |
| Good quote | | | | | | | |
| Company | | Contact person & Phone No. | | Fax | | | |
| UNION BANK OF CALIFORNIA LOS ANGELES | | DENNIS BAKER (415) 296-6576 | | (415) 296-6568 | | | |
| Customer notes (do not appear on MVS) | | Notes that fit in box will fit on printouts of quotes. Customer notes only print out on quotes. | | | | | |
| MVS comments (do not appear on Quotes) | | Reviewed by | | Temporary notes | | | |
| Comments that fit in box will fit on printouts of MVS. MVS comments only print out on MVS. | | | | | | | |
| Shipping notes | | Backup notes | | | | | |

Web User Special Requests

6/10/97 9:40 AM

NEW ADDRESS:
CENT. RECEIVING, R. CA SERVICE CENTER
450 HEGENBERGER RD
OAKLAND CA 94604

Fig 8

Web User Special Requests

5/23/97 Notes:

Bill To:
Ship To:
Location - Room:
New address:
PORTLAND BRANCH
407 SW BROADWAY
PORTLAND WA 97205

Ship via:
Terms:

11

Products and Quotes

Please select the following product search options to create quotes:

- Options:
- | | |
|----|--|
| 1. | Product listing from all Mfr. by product category |
| 2. | Product listing from single Mfr. by product category |
| 3. | Product listing by Mfr. name or description, or Part# |
| 4. | Product listing from single Mfr. by description, or Part# |
| 5. | Approved or standard approved products (Company catalogue) - APL |
| 6. | Previous purchase history (Core Products) |
| 7. | Previous quotes history |

Please use the following links if you wish to leave the current screen and move on.

Products

Returns

Tracking

Log Off

Home

FIG 10

00356327-071599

100

| | | | | |
|--|---|--|---|---|
| <input type="radio"/> Accessories and Supplies | <input type="radio"/> Communications Hardware | <input type="radio"/> Computers | <input type="radio"/> Education | <input type="radio"/> Enhancement Products |
| <input checked="" type="radio"/> Input Devices | <input type="radio"/> Monitors and Displays | <input type="radio"/> Power Equipment | <input type="radio"/> Printed Information | <input type="radio"/> Printers and Plotters |
| <input type="radio"/> Services and Agreements | <input type="radio"/> Software, Applications | <input type="radio"/> Software, Communications | <input type="radio"/> Software, Systems | <input type="radio"/> Storage Devices |

Please use the following links if you wish to leave the current screen and move on.

| | | | |
|----------|---------|----------|---------|
| Products | Returns | Tracking | Log Off |
|----------|---------|----------|---------|

Home

FIG 11

[illegible]

Products - Single manufacturer input

Manufacturer:

Continue

If you wish to select from manufacturers list, click on the first letter of the manufacturer.

| | | | | | | | | | | | | |
|---|---|---|---|---|---|-------|---|---|---|---|---|---|
| A | B | C | D | E | F | G | H | I | J | K | L | M |
| | | | | | | N | | | | | | |
| O | P | Q | R | S | T | U | V | W | X | Y | Z | |
| | | | | | | Other | | | | | | |

Please use the following links if you wish to leave the current screen and move on.

Products

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Tracking

Log Off

[Home](#)

FIG 12

009532-01590

Products - Search by manufacturer, description and part number

Please input one or more of the following information.

Manufacturer Part #:

Manufacturer:

Item Description:

Search

Reset

If you wish to view manufacturers list, click on the first letter of the manufacturer.

| | | | | | | | | | | | | |
|-------|---|---|---|---|---|---|---|---|---|---|---|---|
| A | B | C | D | E | F | G | H | I | J | K | L | M |
| N | O | P | Q | R | S | T | U | V | W | X | Y | Z |
| Other | | | | | | | | | | | | |

Please use the following links if you wish to leave the current screen and move on.

Products

Returns

Tracking

Log Off

Home

FIG. 13

00355327-071500

Products - Search by manufacturer, description and/or part number

| | |
|--|----------------------|
| Please input one or more of the following information. | |
| Manufacturer Part #: | <input type="text"/> |
| Manufacturer: | <input type="text"/> |
| Item Description: | <input type="text"/> |
| Product ID (PID): | <input type="text"/> |

If you wish to view manufacturers list, click on the first letter of the manufacturer.

| | | | | | | | | | | | | |
|--------------------------------------|---|---|---|---|---|---|---|---|---|---|---|---|
| A | B | C | D | E | F | G | H | I | J | K | L | M |
| N | O | P | Q | R | S | T | U | V | W | X | Y | Z |
| <input type="button" value="Other"/> | | | | | | | | | | | | |

Please use the following links if you wish to leave the current screen and move on.

FIG 14

00355327 071600

Products - Search by manufacturer, description and/or part number

Please input one or more of the following information.

| | |
|----------------------|----------------------|
| Manufacturer Part #: | <input type="text"/> |
| Manufacturer: | <input type="text"/> |
| Item Description: | <input type="text"/> |

Core products purchased within dates:

From: To:

If you wish to view manufacturers list, click on the first letter of the manufacturer.

| | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| A | B | C | D | E | F | G | H | I | J | K | L | M |
| N | O | P | Q | R | S | T | U | V | W | X | Y | Z |

Please use the following links if you wish to leave the current screen and move on.

| | | | |
|--------------------------|-------------------------|--------------------------|-------------------------|
| Products | Returns | Tracking | Log Off |
|--------------------------|-------------------------|--------------------------|-------------------------|

[Home](#)

Fig 15

0056327-071600

Products - Quotes Look Up

Quote#: Find this Quote

Show today's quotes

Show this weeks quotes

More Quotes

Please use the following links if you wish to leave the current screen and move on.

[Products](#)

[Returns](#)

[Tracking](#)

[Log Off](#)

[Home](#)

FIG 16

09256227 071509

Find Quotes

| Select One | Quote Number | Quote Date | Customer PO Number |
|-----------------------|--------------|------------|--------------------|
| <input type="radio"/> | Q97-24633 | 12/11/97 | |
| <input type="radio"/> | Q97-24634 | 12/11/97 | |
| <input type="radio"/> | Q97-24635 | 12/11/97 | |
| <input type="radio"/> | Q97-24636 | 12/13/97 | 123 |
| <input type="radio"/> | Q97-24637 | 12/13/97 | 123 |
| <input type="radio"/> | Q97-24638 | 12/16/97 | 123 |
| <input type="radio"/> | Q97-24639 | 12/15/97 | |
| <input type="radio"/> | Q97-24640 | 12/16/97 | |
| <input type="radio"/> | Q97-24641 | 12/16/97 | 123 |
| <input type="radio"/> | Q97-24642 | 12/16/97 | 123 |
| <input type="radio"/> | Q97-24643 | 12/16/97 | 123 |
| <input type="radio"/> | Q97-24644 | 12/17/97 | |
| <input type="radio"/> | Q97-24645 | 12/17/97 | 123 |
| <input type="radio"/> | Q97-24646 | 12/17/97 | 123 |
| <input type="radio"/> | Q97-24647 | 12/17/97 | |
| <input type="radio"/> | Q97-24648 | 12/17/97 | |
| <input type="radio"/> | Q97-24649 | 12/17/97 | |
| <input type="radio"/> | Q97-24650 | 12/17/97 | |
| <input type="radio"/> | Q97-24651 | 12/17/97 | |
| <input type="radio"/> | Q97-24652 | 12/17/97 | |
| <input type="radio"/> | Q97-24653 | 12/17/97 | |
| <input type="radio"/> | Q97-24654 | 12/17/97 | |
| <input type="radio"/> | Q97-24655 | 12/17/97 | |
| <input type="radio"/> | Q97-24656 | 12/17/97 | |
| <input type="radio"/> | Q97-24657 | 12/17/97 | |
| <input type="radio"/> | Q97-24658 | 12/17/97 | |
| <input type="radio"/> | Q97-24659 | 12/17/97 | 123 |

Please use the following links if you wish to leave the current screen and move on.

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FIG 17

Mega Network Quote

785 Palomar Avenue, Sunnyvale, CA 94086
Phone: (408) 730-9138 Fax: (408) 720-1293

Quote Number: Q97-24625

Quote Date: 11/25/97

Quote For: ORACLE

| | | | |
|---------------------|-----------------|--------------|------------|
| Sales Person | Ship Via | Terms | FOB |
| Keith Sasaki | UPS Ground | N30 | Orig |

| Item# | Description | Mfct.-Part No. | Unit Price | Qty | Extended Price |
|-------|--|------------------|------------|-----|----------------|
| 1 | BLASTER CD 8X IDE CD-ROM DRIVE NO SOUND CARD | 5018601003 (MK4) | 154.00 | 10 | 1,540.00 |
| 2 | SOUND BLASTER 16 VALUE PNP | 2029591131 | 97.00 | 10 | 970.00 |
| 3 | LASERJET 5L FS 4MB MEMORY UPGRADE | C3148A | 241.00 | 5 | 1,205.00 |
| 4 | OPTIQUEST Q71 17IN 28MM 1280X1024 MPRII | Q71 | 577.00 | 10 | 5,770.00 |
| 5 | LCS-1022 SHIELDED COMP SPEAKER 10 WATTS HDPHNE,BASS,TRE ADAPTER | LCS-1022 | 54.00 | 10 | 540.00 |
| 6 | VECTRA VL5 PENT-166 MMX 1.6GB- HD 16MB ISA/PCI SVGA W/WFW OR W95 | D4592A#ABA | 1,759.00 | 10 | 17,590.00 |
| 7 | LASERJET 5L-FS 4PPM 600DPI | C3941B#ABA | 520.00 | 5 | 2,600.00 |
| 8 | 32MB MEM. EXP. KIT F/HP VE2,VL4,VA, XM4,XA. (2X16MB) 60NS | D3648B | 332.00 | 20 | 6,640.00 |
| 9 | LASERJET 5L SUPPORT PACK | H5500A | 142.00 | 5 | 710.00 |
| 10 | 5.25 DRIVE RAILS 5 PAIRS (FOR 3RD PARTY DEVICES) | D2880A | 26.00 | 10 | 260.00 |
| 11 | SPORTSTER,28.8/33.6,INT..MODEM DATA FAX, ISA. | 000840-0 | 149.00 | 10 | 1,490.00 |
| 12 | FAST ETHERLINK XL PCI 10/100 | 3C905-TX | 98.00 | 10 | 980.00 |

New notes:

Sub-Total: 40,295.00

| | | |
|--|--|---------------|
| | | Show Tax |
| | | |
| | | Installations |

Please select an action and click Take Action button.

Add/Change/Remove products in this quote
Show last Search results of Products List
Save this quote for future reference
I am ready to order
Duplicate this quote into a new quote

Take Action Reset

Please use the following links if you wish to leave the current screen and move on.

Products Returns/Repair Tracking Log Off

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Previous Notes
Back to Top of Page

FIG 18

Installations - Selection.

Select one system that you wish to give instructions for installation configuration.

Or click on the appropriate button for the action you wish to take.

| Part# | Manufacturer | Description | Price | Total Qty Ordered | Qty Installed | Qty available for installation | Select |
|------------------|---------------------------|--|----------|-------------------|---------------|--------------------------------|-----------------------|
| 3C905-TX | 3-COM | FAST ETHERLINK XL PCI 10/100 | 98.00 | 10 | 0 | 10 | <input type="radio"/> |
| 000840-0 | U.S. ROBOTICS | SPORTSTER, 28.8/33.6, INT., MODEM DATA FAX, ISA, | 149.00 | 10 | 0 | 10 | <input type="radio"/> |
| D2880A | HEWLETT PACKARD (SYSTEMS) | 5.25 DRIVE RAILS 5 PAIRS (FOR 3RD PARTY DEVICES) | 26.00 | 10 | 0 | 10 | <input type="radio"/> |
| H5500A | HP PRINTERS | LASERJET 5L SUPPORT PACK | 142.00 | 5 | 0 | 5 | <input type="radio"/> |
| D3648B | HEWLETT PACKARD | 32MB MEM. EXP. KIT F/HP VE2, VL4, VA, XM4, XA. (2X16MB) 60NS | 332.00 | 20 | 0 | 20 | <input type="radio"/> |
| C3941B#ABA | HP PRINTERS | LASERJET 5L-FS 4PPM 600DPI | 520.00 | 5 | 0 | 5 | <input type="radio"/> |
| D4592A#ABA | HEWLETT PACKARD (SYSTEMS) | VECTRA VL5 PENT-166 MMX 1.6GB- HD 16MB ISA/PCI SVGA W/WFW OR W95 | 1,759.00 | 10 | 0 | 10 | <input type="radio"/> |
| LCS-1022 | LABTEC | LCS-1022 SHIELDED COMP SPEAKER 10 WATTS HDPHONE, BASS, TRE ADAPTER | 54.00 | 10 | 0 | 10 | <input type="radio"/> |
| Q71 | VIEWSONIC | OPTIQUEST Q71 17IN 28MM 1280X1024 MPRII | 577.00 | 10 | 0 | 10 | <input type="radio"/> |
| C3148A | HP PRINTERS | LASERJET 5L FS 4MB MEMORY UPGRADE | 241.00 | 5 | 0 | 5 | <input type="radio"/> |
| 2029591131 | CREATIVE | SOUND BLASTER 16 VALUE PNP | 97.00 | 10 | 0 | 10 | <input type="radio"/> |
| 5018601003 (MK4) | CREATIVE LABS | BLASTER CD 8X IDE CD-ROM DRIVE NO SOUND CARD | 154.00 | 10 | 0 | 10 | <input type="radio"/> |

Continue

Reset

Finish Installation

Cancel all/Go back to Quote

Please use the following links if you wish to leave the current screen and move on.

Products

Returns/Repair

Tracking

Log Off

Home

FIG 19

Mega Network Quote

Quote Number: Q97-24625
785 Palomar Avenue, Sunnyvale, CA 94086 Quote Date: 11/25/97
Phone: (408) 730-9138 Fax: (408) 720-1293

HEWLETT PACKARD (SYSTEMS) - VECTRA VL5 PENT-166 MMX 1.6GB- HD 16MB ISA/PCI SVGA W/WFW
OR W95

How many of this item do you want to be installed?

10

Continue

Reset

Review Installation

Please use the following links if you wish to leave the current screen and move on.

Products

Returns/Repair

Tracking

Log Off

Home

FIG 20

0936327-071609

Mega Network Quote

785 Palomar Avenue, Sunnyvale, CA 94086
Phone: (408) 730-9138 Fax: (408) 720-1293

Quote Number: Q97-24625

Quote Date: 11/25/97

System receiving installation:

10 @ HEWLETT PACKARD (SYSTEMS) / VECTRA VL5 PENT-166 MMX 1.6GB- HD 16MB ISA/PCI SVGA
W/WFW OR W95

Please select components that you wish to be installed in this system.
You may use your browser's Back button if you wish to go back to previous screen.

| Manufacturer | Description | Part# | Total Qty Ordered | Qty taken by other system | Qty to install in this system |
|---------------------------|---|------------------|-------------------|---------------------------|-------------------------------|
| 3-COM | FAST ETHERLINK XL PCI 10/100 | 3C905-TX | 10 | 0 | 0 |
| U.S. ROBOTICS | SPORTSTER, 28.8/33.6, INT., MODEM DATA FAX, ISA. | 000840-0 | 10 | 0 | 0 |
| HEWLETT PACKARD (SYSTEMS) | 5.25 DRIVE RAILS 5 PAIRS (FOR 3RD PARTY DEVICES) | D2880A | 10 | 0 | 0 |
| HEWLETT PACKARD | 32MB MEM. EXP. KIT F/HP VE2, VL4, VA, XM4, XA. (2X16MB) 60NS | D3648B | 20 | 0 | 0 |
| LABTEC | LCS-1022 SHIELDED COMP SPEAKER 10 WATTS HDPHNE, BASS, TRE ADAPTER | LCS-1022 | 10 | 0 | 0 |
| VIEWSONIC | OPTIQUEST Q71 17IN 28MM 1280X1024 MPRII | Q71 | 10 | 0 | 0 |
| CREATIVE | SOUND BLASTER 16 VALUE PNP | 2029591131 | 10 | 0 | 0 |
| CREATIVE LABS | BLASTER CD 8X IDE CD-ROM DRIVE NO SOUND CARD | 5018601003 (MK4) | 10 | 0 | 0 |

[Continue](#)[Reset](#)[Review Installation](#)

Please use the following links if you wish to leave the current screen and move on.

[Products](#)[Returns/Repair](#)[Tracking](#)[Log Off](#)[Home](#)

FIG 21

Return Merchandise Request

The following products are ready to be submitted for approval & process.

| Customer PO# | Customer Invoice# | Manufacturer // Reason for return | Descr // Condition |
|--|----------------------|--------------------------------------|------------------------------|
| 232105 | 12890 | VIEWSONI | PERFECTSO W/BLT-IN 14 |
| Please inform us to your best knowledge. | | - Click here for RMA type Menu - | <input type="radio"/> Opened |
| 232105 | 12890 | VIEWSONI | PERFECTSO W/BLT-IN 14 |
| Please inform us to your best knowledge. | | - Click here for RMA type Menu - | <input type="radio"/> Opened |

Please feel free to tell us more details below and your eMAIL address, FAX number and/or Phone number.

| | | | |
|---|--|--------------------------------------|------------------------------|
| Mail <input type="text"/> | | FAX # <input type="text"/> | PHONE # <input type="text"/> |
| <input type="button" value="Submit for Processing"/> | | <input type="button" value="Reset"/> | |
| <input type="button" value="Order parts for out of Warranty products"/> | | | |
| <input type="button" value="Change ship to address for this RMA"/> | | | |

Please use the following links if you wish to leave the current screen and move on.

| | | | |
|----------|---------|----------|---------|
| Products | Returns | Tracking | Log Off |
|----------|---------|----------|---------|

Home

FIG 22

Returns Change ship to address for this RMA

Please indicate correct new address to ship:

Address:

City:

State:

Zip Code:

Submit

Reset

Please use the following links if you wish to leave the current screen and move on.

Products

Returns

Tracking

Log Off

Home

FIG 23

0935327-074699
0935327-074699

Returns - Out of warranty repair - need to order parts

| | | | |
|--------------------|----------------------|--|----------------------|
| Manufacturer | <input type="text"/> | <input type="radio"/> <input type="radio"/> Customer PO# | <input type="text"/> |
| Manufacturer Part# | <input type="text"/> | <input type="radio"/> <input type="radio"/> Customer Invoice# | <input type="text"/> |
| Serial # | <input type="text"/> | <input type="radio"/> <input type="radio"/> Original Ship Date | <input type="text"/> |
| Quantity | <input type="text"/> | <input type="radio"/> <input type="radio"/> | |

Please tell us the symptom & indicate the part that need with part # if possible.

Symptoms:

Problem Type:

Parts needed:

Part #:

Special Instruction:

Submit

Reset

Please use the following links if you wish to leave the current screen and move on.

Products

Returns

Tracking

Log Off

Home

FIG 24

Tracking

Option 1. Please select type of tracking information that you need:

- 1 ☐ Sales Order Status
- 2 ☐ Return Product & Service Part Status
- 3 ☐ Product Purchase History
- 4 ☐ Return & Service History
- 5 ☐ Accounting Information

Take Action

Reset

Option 2. Please use the following area to request any special report which is not included above. And specify your e-Mail or Fax.

E-Mail FAX PHONE

Take Action

Reset

Please use the following links if you wish to leave the current screen and move on.

Products

Returns/Repair

Tracking

Log Off

[Home](#)

FIG 25

Tracking - Sales Order Status

Option 1. Please input one of the following fields:

Customer PO# Customer Invoice#

Sort By: Manufacturer ☐ Date ☐ PO# ☐

Take Action

Reset

Option 2. If you do not have the above information, please input one or more of the following informaion.

Manufacturer

Manufacturer Part#

Serial#

Month Purchased: Year Purchased:

Sort By: Manufacturer ☐ Date ☐ PO# ☐

Take Action

Reset

Please use the following links if you wish to leave the current screen and move on.

Products

Returns/Repair

Tracking

Log Off

Home

FIG 26

0025327 074509

Tracking - Sales Order Status

Preparing data for display.

| Check | Date Shipped | PO# | Invoice# | Manufacturer | Part# | Description | Serial# | Asset# |
|-------------------------------------|--------------|-----------|----------|----------------------|-----------|---|---------|---------|
| <input checked="" type="checkbox"/> | Mar 14, 1997 | PO#232222 | 13154 | VST POWER SYSTEMS | BAT1403 | CHARGER 1400 SERIES POWERBOOK W/AC ADAPTER | unknown | unknown |
| <input checked="" type="checkbox"/> | Mar 3, 1997 | 236108 | 13082 | USROBOTICS PALM COMP | 10104U | PILOT CABLE PC HOTSYNC ACCESSORY | unknown | unknown |
| <input checked="" type="checkbox"/> | Mar 11, 1997 | 236167 | 13130 | CYBEX | CURC-8 | CABLE SET | unknown | unknown |
| <input checked="" type="checkbox"/> | Mar 11, 1997 | 235714 | 13129 | KINGSTON TECHNOLOGY | KTH5L/4 | 4MB MEMORY CARD FOR HP LASERJET 5L, 5L-FS | unknown | unknown |
| <input checked="" type="checkbox"/> | Mar 5, 1997 | 236581 | 13090 | BELKIN COMPONENTS | F2A036-10 | 10FT PARALLEL PRINTER CABLE DB25M TO CENT36M STANDARD | unknown | unknown |
| <input checked="" type="checkbox"/> | Mar 5, 1997 | 236584 | 13091 | BELKIN COMPONENTS | F2A036-10 | 10FT PARALLEL PRINTER CABLE DB25M TO CENT36M STANDARD | unknown | unknown |
| <input checked="" type="checkbox"/> | Mar 11, 1997 | 237159 | 13132 | SIGMA | 45150 | 45150 REALMAGIC ULTRA TV/NTSC MPEG | unknown | unknown |
| <input checked="" type="checkbox"/> | Mar 11, 1997 | 236796 | 13127 | PENSTOCK | CD1035E | CD1035E VEIWMAGIC 10" COLOR .26 DPI MONITOR | unknown | unknown |
| <input type="checkbox"/> | Mar 11, 1997 | 236796 | 13127 | PENSTOCK | CD1035E | CD1035E VEIWMAGIC 10" COLOR .26 DPI MONITOR | unknown | unknown |
| <input type="checkbox"/> | Mar 11, 1997 | 236796 | 13127 | PENSTOCK | CD1035E | CD1035E VEIWMAGIC 10" COLOR .26 DPI MONITOR | unknown | unknown |
| <input type="checkbox"/> | Mar 11, 1997 | 236796 | 13127 | PENSTOCK | CD1035E | CD1035E VEIWMAGIC 10" COLOR .26 DPI MONITOR | unknown | unknown |
| <input type="checkbox"/> | Mar 11, 1997 | 236796 | 13127 | PENSTOCK | CD1035E | CD1035E VEIWMAGIC 10" COLOR .26 DPI MONITOR | unknown | unknown |

Get Freight Carrier & Tracking #
 Ship to Address
 Do a New Search

Take Action

Reset

Please use the following links if you wish to leave the current screen and move on.

Products

Returns/Repair

Tracking

Log Off

Home

FIG 27

Tracking - Sales Order Status

Get Freight Carrier & Tracking

The carrier for CHARGER 1400 SERIES POWERBOOK W/AC ADAPTER - PO# PO#232222 is UPS.

1Z3148X30310042490

Track It

Reset

The carrier for PILOT CABLE PC HOTSYNC ACCESSORY- PO# 236108 is UPS.

1Z3148X30310041875

Track It

Reset

The carrier for CABLE SET- PO# 236167 is UPS.

1Z3148X30310042427

Track It

Reset

The carrier for 4MB MEMORY CARD FOR HP LASERJET 5L, 5L-FS - PO# 235714 is UPS.

1Z3148X30310042356

Track It

Reset

The carrier for 10FT PARALLEL PRINTER CABLE DB25M TO CENT36M STANDARD - PO# 236581 is
Hand Carried or Freight Truck.

[Click here to request the status of your order by e-Mail.](#)

The carrier for 10FT PARALLEL PRINTER CABLE DB25M TO CENT36M STANDARD - PO# 236584 is
Hand Carried or Freight Truck.

[Click here to request the status of your order by e-Mail.](#)

The carrier for 45150 REALMAGIC ULTRA TV/NTSC MPEG- PO# 237159 is UPS.

1Z3148X30310042392

Track It

Reset

The carrier for CD1035E VEIWMAGIC 10" COLOR .26 DPI MONITOR- PO# 236796 is Hand Carried or
Freight Truck.

[Click here to request the status of your order by e-Mail.](#)

The carrier for 9 PIN STRAIGHT DB9 FEMALE CABLE- PO# PURCH CARD is UPS.

1Z3148X30310042472

Track It

Reset

The carrier for LASERJET 4MV 16PPM LASERPR 600DPI- Serial# SJPFH013545 is Hand Carried or Freight
Truck.

[Click here to request the status of your order by e-Mail.](#)

Please use the following links if you wish to leave the current screen and move on.

[Products](#)

[Returns/Repair](#)

[Tracking](#)

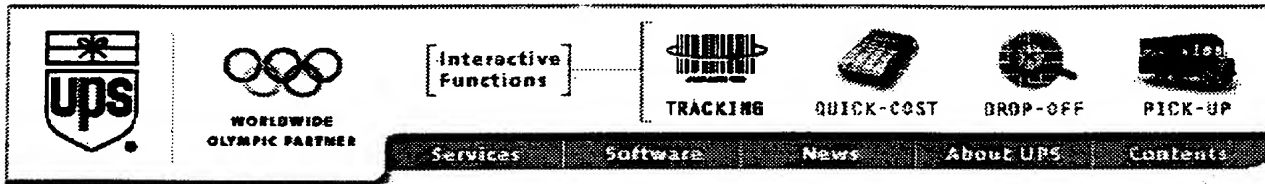
[Log Off](#)

[Home](#)

FIG 28

0096337-074500

00356227 : 071600



Tracking

Tracking Result

Current Status: **Delivered**
Delivered on: 3-31-1997 at 9:29 AM
Delivered to: MAIL ROOM
Received by: CRECELINOS

Addressed to: SUNNYVALE, CA US


UPS Service: 2ND DAY AIR
Tracking Number: 1Z3148X30210042769

Notice

UPS authorizes you to use UPS tracking systems solely to track shipments tendered by or for you to UPS for delivery and for no other purpose. Any other use of UPS tracking systems and information is strictly prohibited.

Scanning Information

| | | |
|-----------|----------|--|
| 3-31-1997 | 9:29 AM | SUNNYVALE, CA US |
| | | DELIVERED |
| 3-27-1997 | 11:57 AM | HERNDON, VA US |
| | | THE CONSIGNEE DIDN'T WANT THE PACKAGE - PACKAGE BEING RETURNED |
| 3-26-1997 | 12:23 PM | HERNDON, VA US |
| | | DELIVERED |

 [Top of Page](#)



[HOME](#) | [Track](#) | [Quick Cost](#) | [Drop-off](#) | [Pick-up](#) | [Contents](#)

FIG 29

Tracking - Sales Order Status

Get Freight Carrier & Tracking #
PILOT SLIM LEATHER CASE ACCESSORY for PO# 236108 was shipped to
ORACLE
200 ORACLE PARKWAY
GENERAL RECEIVING
Redwood City, CA 94065
Att: Joanna Crimmins/po#236108
on Mar 3, 1997

Please use the following links if you wish to leave the current screen and move on.

[Products](#)[Returns/Repair](#)[Tracking](#)[Log Off](#)

[Home](#)

FIG 30

0055327-071500

Tracking - Return product & Service Part Status

Option 1. Please input one of the following fields:

| | | | | | |
|-------|----------------------|--|--------------------------------------|------|----------------------|
| Case# | <input type="text"/> | Quote# | <input type="text"/> | RMA# | <input type="text"/> |
| PO# | <input type="text"/> | Invoice# | <input type="text"/> | | |
| | | <input type="button" value="Take Action"/> | <input type="button" value="Reset"/> | | |

Option 2. If you do not have the above information, please click below.

Please use the following links if you wish to leave the current screen and move on.

FIG 31

09355327 071699

[illegible]

Fig 32

Tracking - Return product & Service Part Status

Searching database for requested records.

2 records found. Preparing data for display.

| Check | RMA# | ShipDate | PO# | Invoice# | Manufacturer | Part# | Description | RMA Qty | Qty Recvd | Notes |
|--------------------------|------------|-------------|-----------|----------|----------------------|----------------|---|---------|-----------|-------|
| <input type="checkbox"/> | R-261812RP | Apr 1, 1997 | PO#232222 | 13154 | california ic | | 24MB APPLE PWRBK 1400 SERIES | 2 | 2 | |
| <input type="checkbox"/> | R-262337RP | Apr 9, 1997 | 230440 | 12775 | JVC INFORMATION PROD | BC-CR2100B-2X4 | MINITOWER EXT 5X4X4 CDR TOWER 5 BAY 4X RECORD 4X READ SCSI2 | 1 | 1 | |

Get Freight Carrier & Tracking #
 Ship to Address
 Do a New Search

Take Action

Reset

Please use the following links if you wish to leave the current screen and move on.

Products

Returns/Repair

Tracking

Log Off

Home

Fig 33

00355327-074609

Please select one option for each criteria.

Criteria 2. As of:

Today

Month Mar 1997

☐ Manufacturer

Manufacturer Part#

Month

Purchase Order#

Take Action

Reset

Products

Returns/Repair

Tracking

Log Off

Home

FIG 34

Tracking - Product Purchase History

Searching database. If this takes too long, please narrow down your search.
Search has completed. 27 records found.

| Date Shipped | PO# | Manufacturer | Part# | Description | Qty |
|--------------|------------|------------------------------|------------|---|-----|
| Mar 14, 1997 | PO#232222 | VST POWER SYSTEMS | BAT1403 | CHARGER 1400 SERIES POWERBOOK W/AC ADAPTER | 1 |
| Mar 19, 1997 | PO#232222 | BELKIN COMPONENTS | F2N983-02 | POWERBK SCSI2 CABLE HDI-30M:M DB50M 2' | 1 |
| Mar 14, 1997 | PO#232222 | GLOBAL VILLAGE | 30-3100 | POWERPORT PLATINUM PRO ETH PCCARD & MODEM | 1 |
| Mar 14, 1997 | PO#232222 | california ic | | 24MB APPLE PWRBK 1400 SERIES | 2 |
| Mar 14, 1997 | PO#232222 | APPLE | M5576LL/A | POWER BOOK 1400C/133 16MG 1GB W/6X CD | 1 |
| Mar 3, 1997 | 236108 | USROBOTICS PALM COMPUTING | 10104U | PILOT CABLE PC HOTSYNC ACCESSORY | 1 |
| Mar 3, 1997 | 236108 | USROBOTICS PALM COMPUTING | 10100U | PILOT 1MB UPG FOR DT ORGANIZER | 1 |
| Mar 3, 1997 | 236108 | U.S. ROBOTICS PALM COMPUTING | 10111U | PILOT MODEM CABLE | 1 |
| Mar 3, 1997 | 236108 | USROBOTICS PALM COMPUTING | 10101U | PILOT SLIM LEATHER CASE ACCESSORY | 1 |
| Mar 3, 1997 | 236108 | USROBOTICS | 10108U | 10108UPILOT STYLUS 3-PAK | 1 |
| Mar 3, 1997 | 236108 | US ROBOTICS | 80101U | 80101U PILOT 5000 ORGANIZER PKG. | 1 |
| Mar 11, 1997 | 236167 | CYBEX | CURC-8 | CABLE SET. | 1 |
| Mar 11, 1997 | 236167 | CYBEX | PMRF-16 | MAGNUM COMMANDER 16 PORT | 1 |
| Mar 11, 1997 | 235714 | KINGSTON TECHNOLOGY (MEMORY) | KTH5L/4 | 4MB MEMORY CARD FOR HP LASERJET 5L, 5L-FS | 1 |
| Mar 5, 1997 | 236581 | BELKIN COMPONENTS | F2A036-10 | 10FT PARALLEL PRINTER CABLE DB25M TO CENT36M STANDARD | 1 |
| Mar 5, 1997 | 236581 | HP PRINTERS | C3941B#ABA | LASERJET 5L-FS 4PPM LASERPR 1MB 600DPI | 1 |
| Mar 5, 1997 | 236584 | BELKIN COMPONENTS | F2A036-10 | 10FT PARALLEL PRINTER CABLE DB25M TO CENT36M STANDARD | 1 |
| Mar 5, 1997 | 236584 | HP PRINTERS | C3941B#ABA | LASERJET 5L-FS 4PPM LASERPR 1MB 600DPI | 1 |
| Mar 11, 1997 | 237159 | SIGMA | 45150 | 45150 REALMAGIC ULTRA TV/NTSC MPEG | 1 |
| Mar 11, 1997 | 236796 | PENSTOCK | CD1035E | CD1035E VEIWMAGIC 10" COLOR .26 DPI MONITOR | 5 |
| Mar 13, 1997 | PURCH CARD | WORTHINGTON | F36 | 9 PIN STRAIGHT DB9 FEMALE CABLE | 1 |
| Mar 12, 1997 | 237488 | HP PRINTERS | C3142A#ABA | LASERJET 4MV 16PPM LASERPR 600DPI | 1 |

Totals from Mar 1, 1997 to Mar 31, 1997

Total Number of POs: 12

Total Amount of Purchase: \$26,343.00

Total Number of Items Purchased: 238

Please use the following links if you wish to leave the current screen and move on.

[Products](#)

[Returns/Repair](#)

[Tracking](#)

[Log Off](#)

[Home](#)

FIG 35

Tracking - Product Return History

Please select one option for each criteria.

Criteria 1. Duration of look-back: ☒ 30 days ☐ 60 days ☐ 90 days

Criteria 2. As of: ☐ Today
☒ Month

Criteria 3. Sort by: ☒ Manufacturer ☐ Manufacturer Part#
☐ Month ☐ Purchase Order#
☐ Invoice#

Take Action

Reset

Please use the following links if you wish to leave the current screen and move on.

Products

Returns/Repair

Tracking

Log Off

Home

FIG 36

Tracking - Product Return History

Searching database for requested records.

2 records found. Preparing data for display.

| RMA# | PO# | Invoice# | Manufacturer | Part# | Description | RMA Qty |
|------------|-----------|----------|-------------------------|--------------------|---|---------|
| R-261812RP | PO#232222 | 13154 | california ic | | 24MB APPLE PWRBK 1400 SERIES | 2 |
| R-262337RP | 230440 | 12775 | JVC INFORMATION PROD | BC-CR2100B- 2X4 | MINTOWER EXT 5X4X4 CDR TOWER 5 BAY 4X RECORD 4X READ SCSI2 | 1 |

Totals from Mar 1, 1997 to Mar 31, 1997

Total Number of Returns: 2

Total Amount of Returns: \$1,654.00

Total Number of Items Returned: 3

Please use the following links if you wish to leave the current screen and move on.

[Products](#)[Returns/Repair](#)[Tracking](#)[Log Off](#)[Home](#)

FIG 37

Tracking - Accounting Information

Please enter your password for accounting information.

Password:

If you wish to change your password, enter new password below.

Change password:

Confirm new password:

Enter

Reset

Please use the following links if you wish to leave the current screen and move on.

Products

Returns/Repair

Tracking

Log Off

Home

FIG 38

00365327:071600
009120/222920

Customer Invoice

Search Options

| | | |
|--------|--------------------|--|
| Option | Customer Invoice # | <input type="text"/> |
| 1. | | |
| Option | Customer Credit | <input type="text"/> |
| 2. | Memo# | |
| Option | Customer Purchase | <input type="text"/> |
| 3. | Order # | |
| Option | Customer Invoice | <input type="text" value="click here to select month"/> |
| 4. | Period | From: <input type="text" value="click here to select year"/> |
| | | <input type="text" value="click here to select month"/> |
| | | To: <input type="text" value="click here to select year"/> |

Please use the following links if you wish to leave the current screen and move on.

[Home](#)

Fig 39

09/20/2020 07:59

100%

Take Action Reset

| | | | |
|----------|----------------|----------|---------|
| Products | Returns/Repair | Tracking | Log Off |
|----------|----------------|----------|---------|

[illegible]

FIG 40

Customer Invoice Detail

Customer Name: SEJIN with ORACLE

Invoice Number:**PO Number:**

Original Invoice or Replacement Invoice for RMA

| Invoice Date | Invoice Number | MWS Number | PO Amount | Ordered Date | Shipped Date | Net Invoice Amount | Tax Amount | Freight Amount | Other Amount | RMA |
|--------------|----------------|------------|-------------|--------------|--------------|--------------------|------------|----------------|--------------|-----|
| 10/21/97 | OR10-A21378 | M97-25134 | \$11,112.24 | 10/21/97 | 10/23/97 | \$11,112.24 | \$1,000.76 | \$100.00 | | |

Note: Please go to tracking for proof of delivery.

Please use the following links if you wish to leave the current screen and move on.

Products

Returns/Repair

Tracking

Log Off

Home

FIG 41

Vendor Invoice

Search Options

| | | |
|--------|------------------|--|
| Option | Vendor Invoice # | <input type="text"/> |
| 1. | | |
| Option | Vendor Credit | <input type="text"/> |
| 2. | Memo# | |
| Option | Vendor Purchase | <input type="text"/> |
| 3. | Order # | |
| Option | Vendor Invoice | <input type="text" value="click here to select month"/> |
| 4. | Period | From: <input type="text" value="click here to select year"/> |
| | | To: <input type="text" value="click here to select month"/> |
| | | <input type="text" value="click here to select year"/> |

Please use the following links if you wish to leave the current screen and move on.

[Home](#)

FIG 42

0955327 071699

Vendor Invoice Search Option

| Invoice Date | Document Number | PO Number | Type | Status | Amount | Paid Amount | Balance | Check Number | Check Date | Show Detail |
|--------------|-----------------|-----------|-------------|--------|-------------|-------------|---------|--------------|------------|--------------------------|
| 10/21/97 | OR10-A21378 | 901450912 | Invoice | Unpaid | \$12,129.00 | \$10,129.00 | \$2,000 | #495 | 11/21/97 | <input type="checkbox"/> |
| 10/25/97 | OR10-A21398 | 901450955 | Credit Memo | Used | \$12,729.00 | \$10,729.00 | \$2,000 | #534 | 11/21/97 | <input type="checkbox"/> |

[Take Action](#)[Reset](#)

Please use the following links if you wish to leave the current screen and move on.

[Products](#)[Returns/Repair](#)[Tracking](#)[Log Off](#)[Home](#)

FIG 43

0035327:071500

Vendor Invoice Detail

Vendor Name:

Invoice Number:

PO Number:

Original Invoice or Replacement Invoice for RMA

| Payee | Invoice Number | MWS Number | Invoice Date | Received Date | Invoice Amount | Actual Amount | RMA |
|-----------|----------------|------------|--------------|---------------|----------------|---------------|-----|
| Tech Data | M21378 | M97-25134 | 10/21/97 | 10/23/97 | \$12,129.00 | \$11,769.00 | |

Note: Please go to tracking for proof of delivery.

Please use the following links if you wish to leave the current screen and move on.

[Products](#)

[Returns/Repair](#)

[Tracking](#)

[Log Off](#)

[Home](#)

FIG 44

090622 074920

Internal Web Security Access

| | | Sales | | CSR | | Acct. | | Supervisor | | Mgmt. | |
|--|---|-------|---|-----|---|-------|---|------------|---|-------|---|
| | | U | A | U | A | U | A | U | A | U | A |
| 1. Add names. | | V | V | V | V | V | V | V | V | V | V |
| 2. Delete/change names. | | V | O | V | O | V | O | V | O | V | V |
| 3. Authority to post own quotes. | | + | + | + | + | + | + | + | V | + | V |
| 4. Authority to post others' quotes. | | + | + | + | + | + | + | + | + | + | V |
| 5. Authority to track own sales status. | | + | V | + | V | + | V | + | V | + | V |
| 6. Authority to track own RMA status. | | + | V | + | V | + | V | + | V | + | V |
| 7. Authority to track own sales history. | | + | V | + | V | + | V | + | V | + | V |
| 8. Authority to track own RMA history. | | + | V | + | V | + | V | + | V | + | V |
| 9. Authority to track for others' sales status. | N | + | + | + | + | + | + | + | + | V | V |
| 10. Authority to track for others' sales status. | N | + | + | + | + | + | + | + | + | V | V |
| 11. Authority to track for others' RMA status. | N | + | + | + | + | + | + | + | + | V | V |
| 12. Authority to track for others' sales history. | N | + | + | + | + | + | + | + | + | V | V |
| 13. Authority to track for others' RMA history. | N | + | + | + | + | + | + | + | + | V | V |
| 14. Maximum # of ship to per user. | N | + | + | + | + | + | + | + | + | V | V |
| 15. Maximum # of PO/day/user. | N | + | + | + | + | + | + | + | + | V | V |
| 16. Maximum \$ of PO/day/user. | N | + | + | + | + | + | + | + | + | V | V |
| 17. Maximum \$ of PO/day/company. | N | + | + | + | + | + | + | + | + | V | V |
| 18. Overall credit limit. | N | O | O | O | O | O | O | + | + | V | V |
| 19. Default maximum PO \$ amount. (Send alert & stop MWS posting) | N | + | + | + | + | + | + | + | + | V | V |
| 20. Authority to use credit card purchase | N | + | + | + | + | + | + | + | + | V | V |

N = Blocked view, only management has view.
 + = Add, but cannot activate web activity.
 v = Add, and activate web activity.
 O = Block out, not applicable.

U = use only
 A = approval authority

FIG 45

Authority
Typical Lineage (Authority) Tree

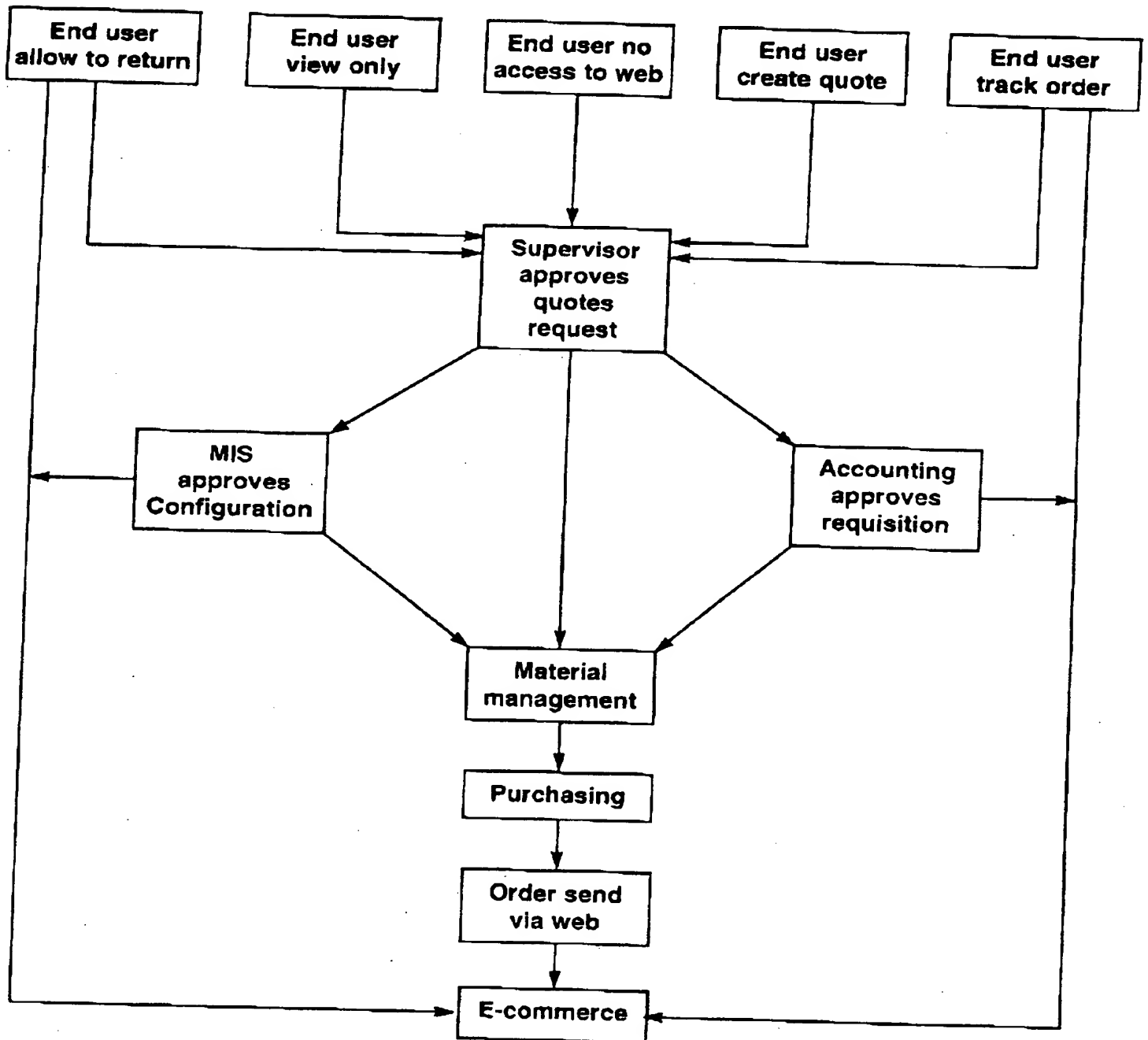


FIG 46

FIG 47

Fig 51

Company Price List

| | | | | |
|---------------------------------------|---------------------------------------|-------------------------------------|--------------|------------------------------|
| Company Name: TYNHEAD CORPORATION | | Company Code: | Seq#: 833 | Sales Rep Code: LOUJECOME |
| Defaults | <input type="checkbox"/> No Mfg URL | Authorized Personnel | Employee Num | Purchaser |
| Price Base: Markup | <input type="checkbox"/> On | Web User | Web Limit | |
| AvgCost | | Update Prices | | |
| <input type="checkbox"/> Display List | <input type="checkbox"/> Search | <input type="checkbox"/> Edit Enpl | | |
| <input type="checkbox"/> Sort List | <input type="checkbox"/> Apply | <input type="checkbox"/> Print Enpl | | |
| <input type="checkbox"/> Export/Print | <input type="checkbox"/> Ship To Addr | | | |
| Part Number | Manufacturer | Price Base | Mark-up | Avail |
| | | | | Spec Web URL |


 Is Won Choi authorized to make web purchases?
If not he/she will be able to create but NOT
SUBMIT web quotes.



FIG 52

FIG 53

[illegible]

Fig 55

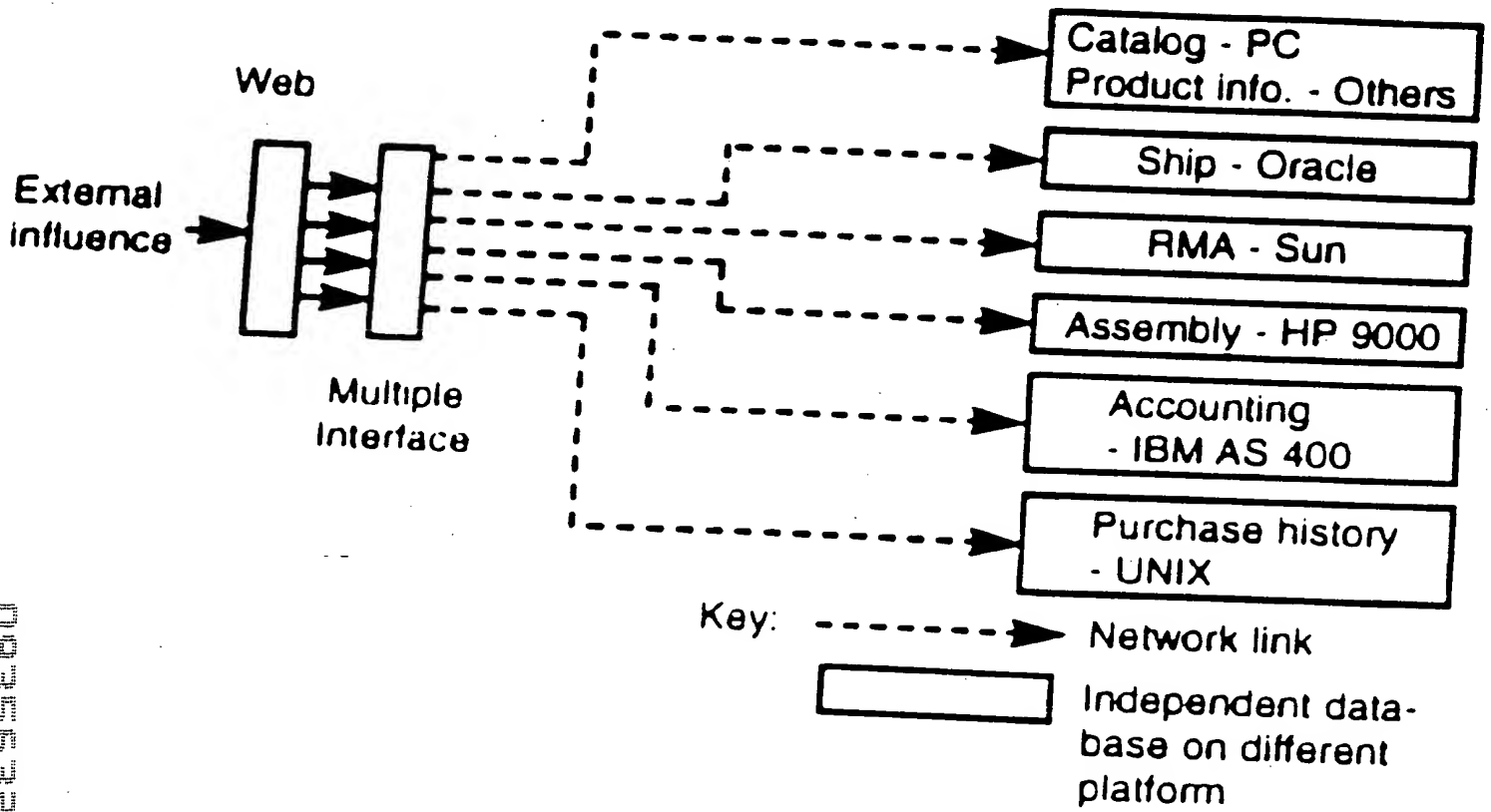


FIG 56

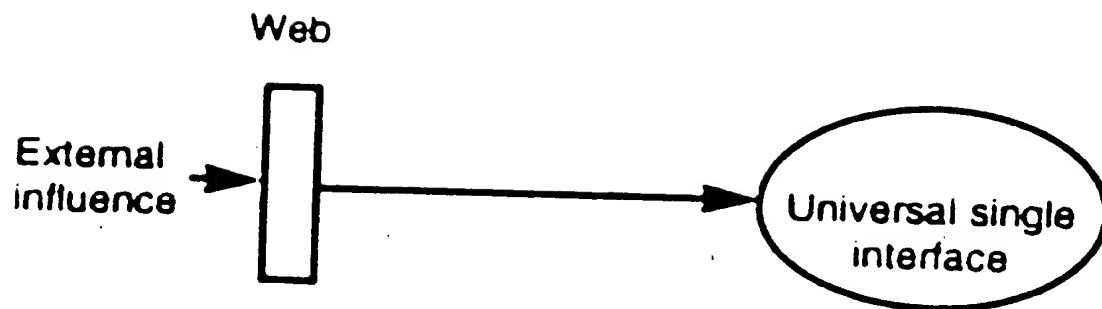


FIG 57

Entity Diagram Index

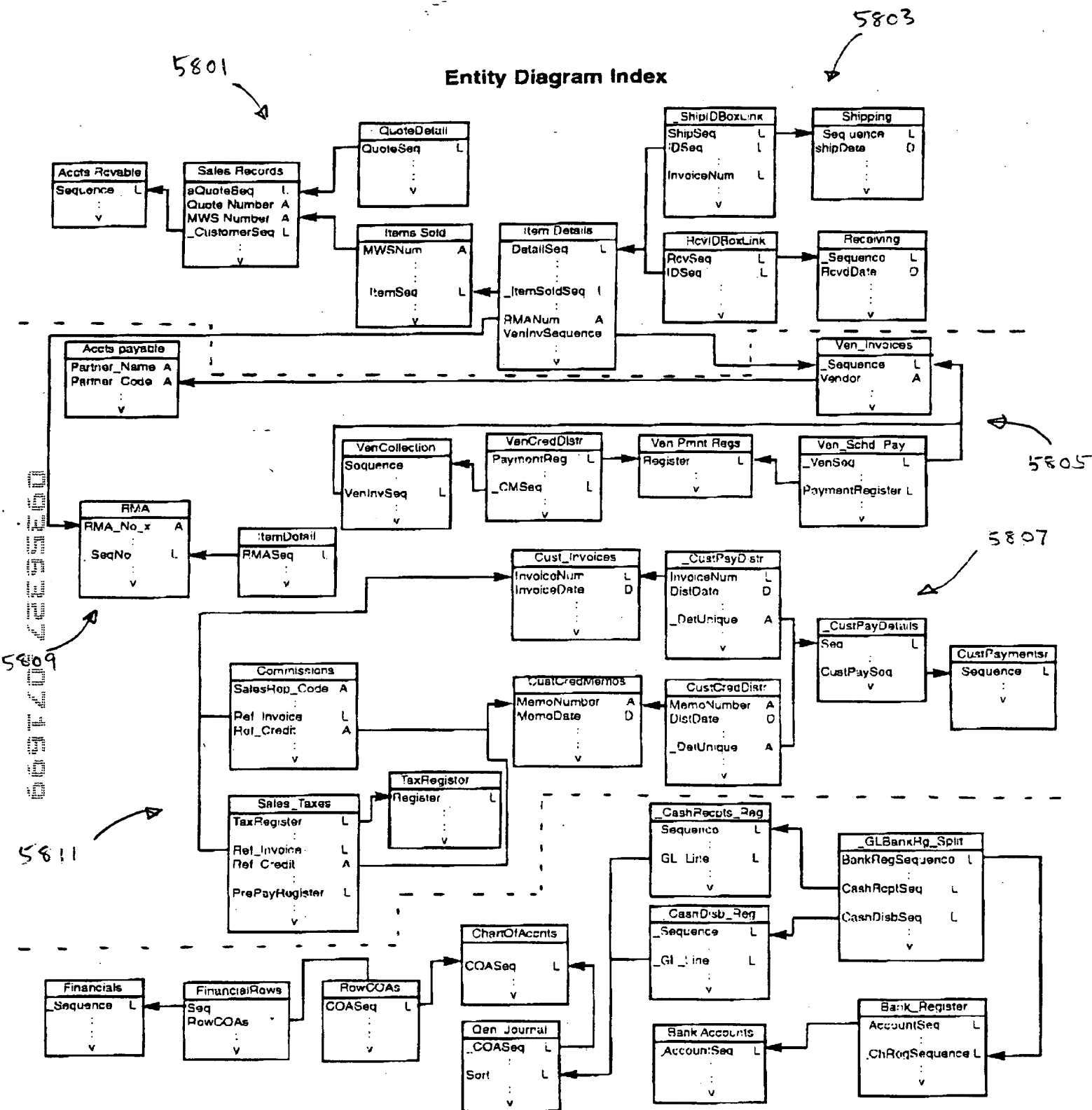


FIG 58


```

graph TD
    Customer[Customer Outside change request or influence] --> Sales[Sales or RMA E 1]
    Sales --> Check[Check and convert]
    Check --> Grouping[Grouping for purchasing E 2]
    Grouping --> PSRI[Accemble info. PSRI for receive, ship, and install]
    PSRI --> Receive[Receive E 3]
    PSRI --> Install[Install E 4]
    PSRI --> Ship[Ship E 5]
    Receive --> AR[A/R]
    Install --> Virtual[Virtual inventory]
    Ship --> AP[A/P]
    AR --> CustomerPayment[Customer Payment E 6]
    AP --> VendorPayment[Vendor Payment E 7]
    CustomerPayment --> GeneralLedger[General Ledger]
    VendorPayment --> GeneralLedger
    GeneralLedger --> Response[Response]
    Response --> Customer
    Response --> FactualAnalysis[Factual Analysis]
    FactualAnalysis --> Sales
    Sales --> RMA[RMA]
    RMA --> PSRI
    PSRI -.->|Confirm| Receive
    PSRI -.->|Confirm| Install
    PSRI -.->|Confirm| Ship
    BankStatement[Bank Statement E 8] --> GeneralLedger
  
```

 Original process
 Reversible process

FIG 59

10:26 AM

Sales Records: 23949 of 23949 (Sales Mills)

| MVS No. | date | Status | Customer | Y Cust | SRep | V HMA No. | PID - RIQ - PRN | MVS No. | date | Comments |
|-----------|---------|-----------|---|-----------|------------|-----------|-----------------|-----------|---------|------------|
| Q97-24525 | 5/22/97 | PartialOK | FIRST DEPOSIT KURT KIKKERI (415) 222-7512 | PartialOK | Keiths | 14 | | Q97-24525 | 5/22/97 | Good quote |
| Q97-24526 | 5/22/97 | PartialOK | UC Berkeley RONALD GRIFFITH (510) 642-1774 | PartialOK | DAVID L | 1 | | Q97-24526 | 5/22/97 | Good quote |
| Q97-24527 | 5/22/97 | PartialOK | SRI INTERNATIONAL KRIEN MIXER (415) 859-2488 | PartialOK | CURTIS L | 6 | | Q97-24527 | 5/22/97 | Good quote |
| Q97-24528 | 5/22/97 | PartialOK | UNION BANK OF CALIFORNIA SAN FRANCISCO DEANIS BIKER (415) 296-6576 | PartialOK | CURTIS L | 1 | 304275 | Q97-24528 | 5/22/97 | Good quote |
| Q97-24529 | 5/22/97 | PartialOK | UNION BANK OF CALIFORNIA SAN FRANCISCO DEANIS BIKER (415) 296-6576 | PartialOK | CURTIS L | 1 | 30274 | Q97-24529 | 5/22/97 | Good quote |
| Q97-24530 | 5/22/97 | PartialOK | ORACLE | PartialOK | Keiths | 2 | | Q97-24530 | 5/22/97 | Good quote |
| Q97-24531 | 5/22/97 | PartialOK | UNION BANK OF CALIFORNIA SAN FRANCISCO | PartialOK | CURTIS L | 2 | | Q97-24531 | 5/22/97 | Good quote |
| Q97-24532 | 5/22/97 | PartialOK | UNION BANK OF CALIFORNIA SAN FRANCISCO | PartialOK | CURTIS L | 2 | | Q97-24532 | 5/22/97 | Good quote |
| Q97-24533 | 5/22/97 | PartialOK | FIRST DEPOSIT TONY 415-222-7684 | PartialOK | Keiths | 1 | | Q97-24533 | 5/22/97 | Good quote |
| Q97-24534 | 5/22/97 | PartialOK | Gazonic International JENNIFER UNMELER (408) 570-7313 | PartialOK | CURTIS L | 4 | | Q97-24534 | 5/22/97 | Good quote |
| Q97-24535 | 5/22/97 | PartialOK | CHEVRON INFORMATION TECHNOLOGY RICHARD CURRI (510) 842-2761 | PartialOK | RJ CASTRO | 2 | | Q97-24535 | 5/22/97 | Good quote |
| Q97-24536 | 5/22/97 | PartialOK | UC Berkeley JOYCE HOUTER (510) 642-0881 | PartialOK | DAVID L | 1 | | Q97-24536 | 5/22/97 | Good quote |
| Q97-24537 | 5/22/97 | PartialOK | LOCKHEED CORPORATION OLIVER 408-433-2506 | PartialOK | RJ CASTRO | 5 | | Q97-24537 | 5/22/97 | Good quote |
| Q97-24538 | 5/22/97 | PartialOK | FIRST DEPOSIT KURT KIKKERI (415) 222-7677 | PartialOK | Keiths | 1 | | Q97-24538 | 5/22/97 | Good quote |
| Q97-24539 | 5/22/97 | PartialOK | FIRST DEPOSIT MICHELLE DUTRA (510) 866-9055 | PartialOK | Keiths | 9 | | Q97-24539 | 5/22/97 | Good quote |
| Q97-24540 | 5/22/97 | PartialOK | SIGN CLASSICS LARRY ROSE (408) 298-1600 | PartialOK | DAVE VALLA | 1 | | Q97-24540 | 5/22/97 | Good quote |
| Q97-24541 | 5/22/97 | PartialOK | UNION BANK OF CALIFORNIA SAN FRANCISCO | PartialOK | CURTIS L | 1 | | Q97-24541 | 5/22/97 | Good quote |
| Q97-24542 | 5/22/97 | PartialOK | FIRST DEPOSIT TONY 415-222-7684 | PartialOK | Keiths | 4 | | Q97-24542 | 5/22/97 | Good quote |
| Q97-24543 | 5/22/97 | PartialOK | ORACLE | PartialOK | Keiths | 1 | | Q97-24543 | 5/22/97 | Good quote |
| Q97-24544 | 5/22/97 | PartialOK | ORACLE | PartialOK | Keiths | 2 | | Q97-24544 | 5/22/97 | Good quote |

10:26 AM

66342479560

10:44 PM 10/2

File Edit Enter Select Reports Mega Activities

| 5/22/97 | | 097-24520 | | 2.00 All | |
|---|--|--|--|--|--|
| Company FIRST DEPOSIT | | Contact person & Phone No KURT KICKERT (415) 222-7512 | | Fax (415) 222-7988 | |
| Dest PROVIDIAN BANCORP, INC. PO BOX 191827 San Francisco, CA 94119-1827 | | Ship to: (click address to modify) PROVIDIAN BANCORP 201 MISSION ST. 2ND FLOOR SUITE 250 PROVIDIAN RECEIVING San Francisco, CA 94104 | | Notes | |
| Terms N30 | | PRM PID RFO | | Ship to: (click address to modify) | |
| Items (Sort) - [Go Prod] | | All: PURCHASING | | Notes | |
| Description 1 AC ADAPTER (50V) WORLDWIDE FOR THINKPAD 355 360 700 720 75X 760 | | Vendor Part# MSD ACCS 3.0 | | Price - Cost 128.00 118.97 | |
| 1 BIM (CPU'S AND THINKPA | | 66G3541 | | 128.00 | |
| Command-L (add linked lines) | | Systs | | Sub-Total | |
| Option-R (change SRP) | | MUGS | | Tax @ 8.5% | |
| Option-O (zero price cents) | | Smar | | Installation | |
| Command- (change fields) | | Commission | | Total (+ ship & handling) | |
| Sales Rep Keiths Sup | | Sup Commission | | 138.88 | |
| Notes & Comments | | Notes & Comments | | Notes & Comments | |
| Print Quote | | Print Quote | | Print Quote | |
| Duplicate Quote | | Duplicate Quote | | Duplicate Quote | |
| Good quote | | Good quote | | Good quote | |
| No Partial Shipment | | No Partial Shipment | | No Partial Shipment | |
| Partial OK | | Partial OK | | Partial OK | |
| Restricted Partial OK | | Restricted Partial OK | | Restricted Partial OK | |
| Company | | Contact person & Phone No | | Company | |
| FIRST DEPOSIT | | KURT KICKERT (415) 222-7512 | | FIRST DEPOSIT | |
| Customer notes (do not appear on MVS) | | Notes that fit in box will fit on printouts of quotes. | | Customer notes only print out on quotes. | |
| MVS comments (do not appear on Quotes) | | Review by | | Temporary notes | |
| Comments that fit in box will fit on printouts of MVS. | | MVS comments only print out on MVS. | | Comments that fit in box will fit on printouts of MVS. | |
| Shipping notes | | Backup notes | | Shipping notes | |

6101

6631662

Products: 156050 at 156050 (Sales Mills)

• - new product or special offer

Dealer prices include reseller markup

| Description | Qty | Part No. | Media Cd | Platform | Manufacturer | Mfgt Part No | Dealer Price | Retail Price | Base Price | Dist |
|--|-----|----------|----------|----------|------------------------|--------------|--------------|--------------|------------|----------|
| ACCEL GRAPHICS AG500-010 | | | | | | | 2,889.09 | 3,495.00 | 2,804.95 | |
| Cmpbd ACCL-404072 | | | NTL | PC/AT | WYLE LABORATORY | AG500-010 | | 12/1/96 | Import | Distinct |
| 16MB KIT F/IIP VECTRA VL/4 | | | | | | | 108.50 | 149.00 | 105.34 | |
| Cmpbd ADM-80416 | | | | | ADMOR MEMORY LTD | ADH16-3647 | | 12/1/96 | Import | Distinct |
| 32MB F/IIP OMNIBOOK 5000 | | | | | | | 284.15 | 349.00 | 275.88 | |
| Cmpbd ADM-81136 | | | | | ADMOR MEMORY LTD | ADH32-1136 | | 12/1/96 | Import | Distinct |
| PHOTOSHOP 3.0 MAC/POWERPC DISK/CD • DROP SHIP ONLY TO BRANCHI #0091 ** | | | | | | | 188.00 | 279.00 | 182.53 | |
| Cmpbd ADOS-023702 | | | | | DOUGLAS STEVANT COMP | 23702 | | 12/1/96 | Import | Distinct |
| FRAMEMAKER UPGRADE FOR WIN 5.1.1 *SERIAL NUMBER REQUIRED* | | | | | | | 205.62 | 205.00 | 199.64 | |
| Cmpbd ADOS-N1294 | | | | | ADOBE SYSTEMS, INC | 2791-0017 | | 12/1/96 | Import | Distinct |
| 81MB LP 486 SIMM KIT W/GOLD LEAD | | | | | | | 113.66 | 170.00 | 110.35 | |
| Cmpbd AMB-87040 | | | | | ATLANTIC MEMORY GROUP | 10170040 | | 12/1/96 | Import | Distinct |
| 32MB UPGRADE F/LP 486 W/GOLD LEAD | | | | | | | 309.98 | 465.00 | 310.96 | |
| Cmpbd AMB-87050 | | | | | ATLANTIC MEMORY GROUP | 10170050 | | 12/1/96 | Import | Distinct |
| 81MB KIT F/LP 486 WITH TIN LEAD | | | | | | | 92.99 | 139.00 | 90.29 | |
| Cmpbd AMB-87100 | | | | | ATLANTIC MEMORY GROUP | 10170100 | | 12/1/96 | Import | Distinct |
| 81MB CLASSIC R+ MODULE | | | | | | | 77.49 | 115.00 | 75.24 | |
| Cmpbd AMB-B7222 | | | | | ATLANTIC MEMORY GROUP | 10170222 | | 12/1/96 | Import | Distinct |
| SAFEJACK ADAPTER DUAL RJ11 | | | | | | | 12.40 | 19.00 | 12.04 | |
| Cmpbd AMB-J0194 | | | | | ANGIA CORPORATION | SJAMP | | 12/1/96 | Import | Distinct |
| UPS MONITORING BOARD W/CABLE, ISA | | | | | | | 47.53 | 89.00 | 46.15 | |
| Cmpbd APC-C677U | | | | | AMERICAN POWER CONVERS | AP9500 | | 12/1/96 | Import | Distinct |
| NOVELL INTERFACE CABLE 11 MICRO CHANNEL | | | | | | | 20.66 | 59.00 | 20.06 | |
| Cmpbd APC-C678U | | | | | AMERICAN POWER CONVERS | AP940-0012 | | 12/1/96 | Import | Distinct |
| MATRIX CASTERS | | | | | | | 71.29 | 106.00 | 69.22 | |
| Cmpbd APC-10006 | | | | | AMERICAN POWER CONVERS | PKA006 | | 12/1/96 | Import | Distinct |
| SURGE MOD P7, 7 OUTLETS, 3 5' CORD UL1449 (400V) CSA APPROVED, 15 AMP | | | | | | | 6.20 | 14.99 | 6.02 | |
| Cmpbd APC-10007 | | | | | AMERICAN POWER CONVERS | P7 | | 12/1/96 | Import | Distinct |
| NOTEBOOK SURGE PROTECTOR RJ11 CORD | | | | | | | 11.37 | 29.99 | 11.04 | |
| Cmpbd APC-10008 | | | | | AMERICAN POWER CONVERS | PROTEL | | 12/1/96 | Import | Distinct |
| PROTECTNET NETWORK SURGE PROTECTOR ETHERNET 10BASE-T | | | | | | | 16.53 | 39.95 | 16.05 | |
| Cmpbd APC-10010 | | | | | AMERICAN POWER CONVERS | P10BT | | 12/1/96 | Import | Distinct |
| WALLMOUNT BRACKET | | | | | | | 19.63 | 29.00 | 19.06 | |
| Cmpbd APC-H0013 | | | | | AMERICAN POWER CONVERS | AP013 | | 12/1/96 | Import | Distinct |
| TELEPHONE/MODEM PROTECT/NET DATA LINE SURGE SUPPRESSION | | | | | | | 46.49 | 89.99 | 45.14 | |
| Cmpbd APC-H0014 | | | | | AMERICAN POWER CONVERS | PTEL1-4 | | 12/1/96 | Import | Distinct |
| 01/FAX | | | | | | | 36.82 | 79.00 | 36.82 | |
| Merisel 125472 | | | DK3 | | IBM PC | 01 COP-P-UNI | 21-001392 | 3/15/97 | Import | Distinct |
| 01/FAX FOR WORKGROUPS | | | | | | | 230.34 | 599.00 | 240.34 | |
| Merisel 125842 | | | DK3 | | IBM PC | 01 COP-P-UNI | 21-001892 | 3/15/97 | Import | Distinct |

Fig 63

| | | | | | | | | | |
|---|------------------------|---|--|--|--|-------------------------|--|-----------------|--|
| 12/29/92 | | SHIPPED Customer | | M-930002 | | SHIPPED Customer | | 12:00 AM | |
| Company FUJITSU-ICL SYSTEMS, INC. | | Contact person & Phone No. Gerry Binkhorst (408) 982-3350 | | Fax (408) 982-3400 | | | | | |
| Customer PO No. 11613 | | No Partial Bill To: FUJITSU-ICL SYSTEMS, INC. 800 Central Expressway P.O. Box 58112 Santa Clara, CA 95052 Attention: Christina Kennedy | | Ship to: FUJITSU-ICL SYSTEMS, INC. 800 Central Expressway P.O. Box 58112 Santa Clara, CA 95052 Attention: Gerry Binkhorst | | | | | |
| FOB Terms FSC PRM PID RFQ | | Origin Ship Via UPS | | Item Description (red=not -Manfctr -Part# -PI# -ShType-Pit-MC Qty-V Pur-Cost-Sls margin-status each-PRICE-extnd) | | | | | |
| 1 QCPM1 366 V6.0 SINGLE I-DCC | | 307535 | | 1 53.97 53.97 Shpd 5.6 57.00 | | | | | |
| QUARTERDECK OFFICE ST 930USQR1360X | | MicroD MN Mac | | each 1.4 06/05 CstExp | | | | | |
| Rev'd 1 3/22/93 | | Shpd 1 3/22/93 | | | | | | | |
| Ordrd Ordrd/AI* | | Rev'd | | Shpd | | | | | |
| Ordrd Ordrd/AI* | | Rev'd | | Shpd | | | | | |
| Ordrd Ordrd/AI* | | Rev'd | | Shpd | | | | | |
| Notes & Comments | | Sys'ts | | Reset | | | | | |
| Old System MWS | | MUOS Line count= 1 | | Sub-Total 57.00 | | | | | |
| AP Voucher | | SMar 4.61% | | Tax @ 8.25% 4.70 | | | | | |
| Completed 1/1/93 | | Commission 5.23 | | Installation Total (+ ship & handling) 61.70 | | | | | |
| Sales Rep. | Pot | Sup | | | | | | | |
| RMA Edit RMA | Clipboard Availability | Print MVS Show Quote Cancel MVS | | | | | | | |

| | | |
|---|--|--|
| Q-930020 M-930002 12/20/92 12/29/92 | | Contact person & Phone No. Gerry Binkhorst (408) 982-3350 |
| Company FUJITSU-ICL SYSTEMS, INC. | | Notes that fit in box will fit on printouts of quotes. Customer notes only print out on quotes. |
| Customer notes (do not appear on MVS) | | Temporary notes |
| MVS comments (do not appear on Quotes) | | Reviewed by |
| Comments that fit in box will fit on printouts of MVS. MVS comments only print out on MVS. | | Backup notes |
| Shipping notes | | 0 |

Purchase Order Sales Actions

Material code #/Purchase reg#
Inhouse inventory

Existing Inventory

Auto match

MWS#, Customer PO#, item sold, item details,
qty, Scost, Sprice, Vendor, Part#, mfr, mfr part#,
install, ship instructions.
Stock/inventory status

Information display
Show items sold with no order date
Input/over-riding

Virtual Inventory (linking to supplier warehouse via web)

PSRI Output Display (Purchasing)

Summary () Total () Working

Total PO = Total vendor = Total item sold = Total qty =
Total MWS = Total mfr. = Total item details = Total amount =

| Line # | Date | Cust. PO No. | MWS No. | Item sold Description | S cost | Qty | P cost | Stock Status | ETA | Sales Confirmation | Ship | Vendor | p/n | mfr. | mfr. p/n | Install Group |
|--------|----------|--------------|---------|---------------------------|--------|-----|--------|--------------|----------|--------------------|------|---------------|-------|--------|----------|---------------|
| 1 | 10/11/97 | 1556-WX | 28515 | Compaq SCSI HD - Critical | | 5 | | B/O | 12/11/97 | Credit card | NP | Techdata | 12345 | Compaq | 121-001 | 1 |
| 2 | 10/11/97 | 1556-WX | 28515 | Compaq proliant track | | 24 | | B/O | | | P | Techdata | 13554 | Compaq | 121-002 | 1 |
| 3 | 10/11/97 | 1556-WX | 28515 | Compaq memory | | 10 | | stock | | | NP | Merisel | 13554 | Compaq | 121-003 | 1 |
| 4 | 10/11/97 | 1444PA | 28415 | HP Vectra | | 3 | | short stock | | COO | P | Ingram Micro | 13554 | HP | H11-001 | 2 |
| 5 | 10/11/97 | 1444PA | 28415 | HP memory | | 4 | | Inventory | | | p | Microage | 13554 | HP | 1F-001 | 2 |
| 6 | 10/11/97 | 1444PA | 28415 | HP Printer Drop Ship | | 200 | | B/O | | | NP | Computer land | 13554 | HP | H11-0Aa | 2 |

= All headings are sortable.

All items are selectable and expand (double click) into item details. * Replacement MWS = Red color

Actions:

Grouping — B/O Short Stock Install Ship Vendor Mfr. MWS include addendum

Remove — Group Item sold Item details Install

Cancel Change — Item sold MWS Shipping method - Drop ship Freight charge

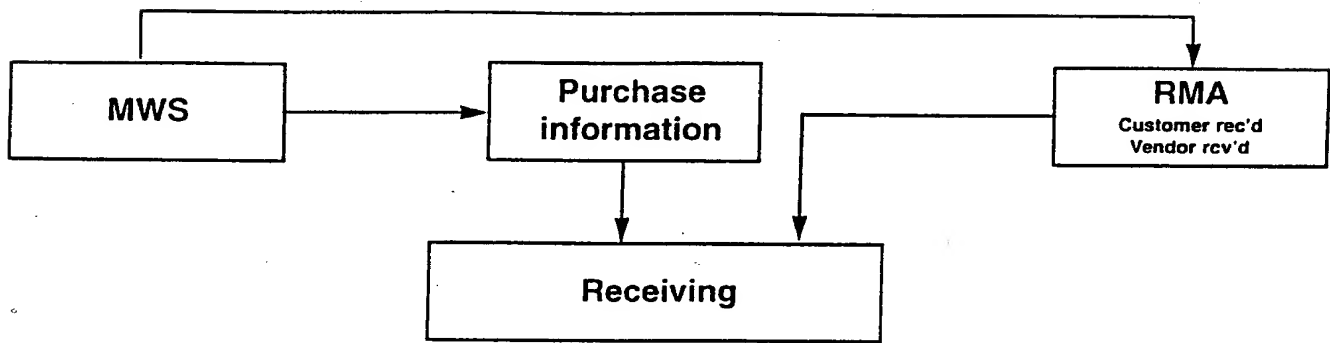
Split Hold — Item sold Double click item sold to item details and select/hold into group for new item sold

Mark — Critical Drop Ship Mfr Special pricing Custom tracking Credit card purchase COO purchase

Purchase — Pcost Salesconfirmation # Auto PO assignment

Refresh to update PO that not been ordered

FIG 64



Double click to get specific receiving instruction.
Only show items sold with order date, but with no receive date.

PSRI Output Display (Receiving)

Summary () Total () Working
 Total Customer PO = _____ Total item sold = _____ Total order = _____ Receive = _____
 Total MWS = _____ Total item details = _____ Total amount = _____ Ship = _____

| Line # | Date | Cust. PO No. | MWS No. | Cust. /Ven RMA# | Item sold Description | Qty | Order date | Sales Confirmation # | Status | Vendor | p/n | mfr. | mfr. p/n | Serial # | Receive Condition |
|--------|----------|--------------|---------|-----------------|-------------------------|-----|------------|----------------------|-----------|--------------|-------|--------|----------|----------|-------------------|
| 1 | 10/11/97 | 1556-WX | 28515 | | Compaq SCSI HD Critical | 5 | 11/20/97 | Credit card | Hold Note | Techdata | 12345 | Compaq | | | |
| 2 | 10/11/97 | 1556-WX | 28515 | | Compaq prokant Track | 24 | 11/20/97 | | Refuse | Techdata | 13554 | Compaq | | | |
| 3 | 10/11/97 | 1556-WX | 28515 | | Compaq memory | 10 | 11/19/97 | | ok | Mensel | 13554 | Compaq | | | |
| 4 | 10/11/97 | 1444PA | 28415 | | HP Vectra | 3 | 11/20/97 | COD | ok | Ingram Micro | 13554 | HP | | | |
| 5 | 10/11/97 | 1444PA | 28415 | | HP memory | 4 | 11/21/97 | | ok | Microage | 13554 | HP | | | |
| 6 | 10/11/97 | 1444PA | 28415 | | HP Printer Drop ship | 200 | 11/12/97 | | ok Note | Computerbase | 13554 | HP | | | |

= All headings are sortable.

* All items are selectable and expand (double click) into item details. * Replacement MWS = Red color

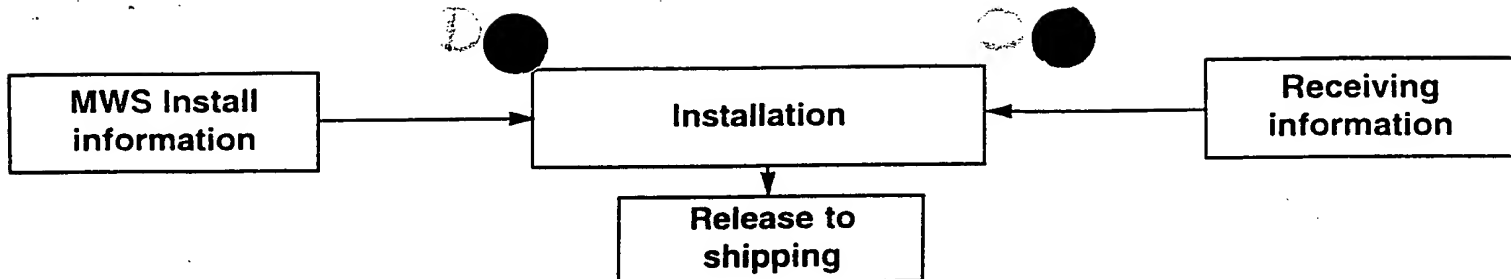
Actions:

Receiving

1. Input Packing slip # Serial # Carrier Qty Term Boxes Conditions
2. Display Expected to receive No MWS
3. Notes

1. Expected to receive will exclude refusal items.
2. Expected to ship will exclude refusal items, hold items and items with COD/cash term.
3. Batch input for all packing slips and items. The system automatically match input with items that existing in the system to all items that received.

FIG 65



Double click to get specific installation instruction.
Show only installation groups

PSRI Output Display

Summary () Total () Working
 Total Customer PO = _____ (Requiring installation) Total item sold = _____ Total # of installation = _____
 Total MWS = _____ (Requiring installation) Total item details = _____

| Line # | Date | Cust. PO No. | MWS No. | Cust. / Ven RMA# | Item sold Description | Qty | Stock Status | ETA | Install | Install fee \$ | Install Date | Vendor | p/n | mfr. | Install Group |
|--------|----------|--------------|---------|------------------|-------------------------|-----|-------------------|----------|---------|----------------|--------------|--------------|-------|--------|---------------|
| 1 | 10/11/97 | 1556-WX | 28515 | | Compaq SCSI HD Critical | 5 | B/O Notes | 12/25/97 | Y | | | Techdata | 12345 | Compaq | 1 |
| 2 | 10/11/97 | 1556-WX | 28515 | | Compaq proiant Track | 24 | B/O Notes | 12/11/97 | N | | | Techdata | 13554 | Compaq | 1 |
| 3 | 10/11/97 | 1556-WX | 28515 | | Compaq memory | 10 | stock Notes | — | Y | | | Merisel | 13554 | Compaq | 1 |
| 4 | 10/11/97 | 1444PA | 28415 | | HP Vectra | 3 | short stock Notes | — | Y | | | Ingram Micro | 13554 | HP | 2 |
| 5 | 10/11/97 | 1444PA | 28415 | | HP memory | 4 | stock Notes | — | Y | | | Microage | 13554 | HP | 2 |
| 6 | 10/11/97 | 1444PA | 28415 | | HP Printer Drop ship | 200 | B/O Notes | 12/5/97 | Y | | | Computerbank | 13554 | HP | 2 |

Option:
 1. Show all need installation
 2. Show only need to be installed with received date

= All headings are sortable.
 All items are selectable and expand (double click) into item details.
 Replacement MWS = Red color

Actions:

Installation

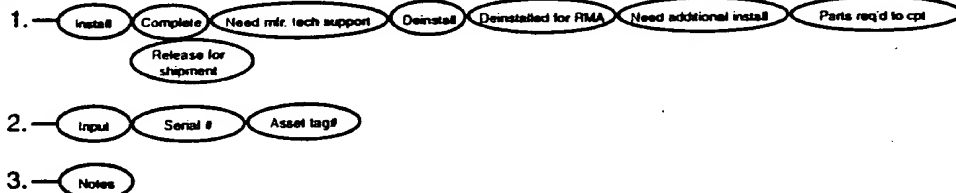
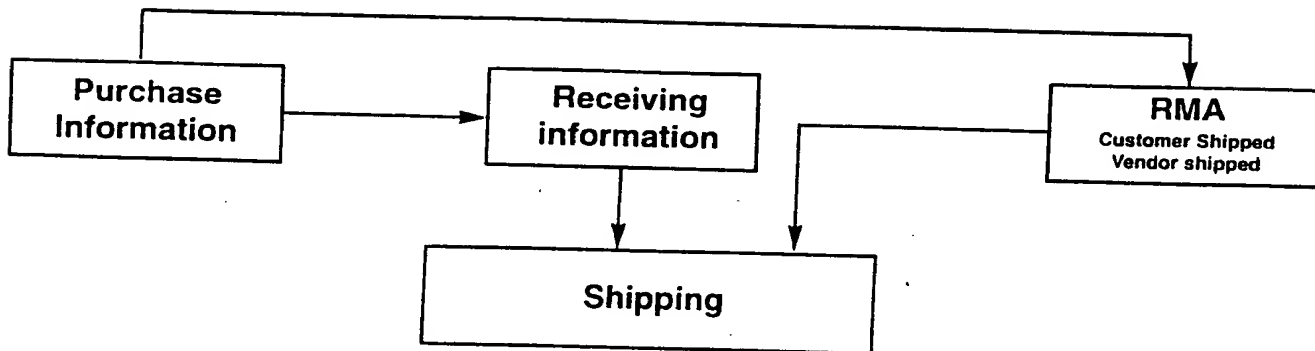


FIG 66



Double click to get specific shipping instruction.
Only shows items sold with received date, but with no ship date.

PSRI Output Display (Shipping)

Summary () Total () Working
 Total Customer PO = _____ Total item sold = _____ Total order = _____ Receive = _____
 Total MWS = _____ Total item details = _____ Total amount = _____ Ship = _____

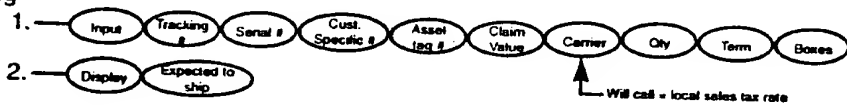
| Line # | Date | Cust. PO No. | MWS No. | Cust. / Ven RMA# | Item sold Description | Qty | Order date | Receive date | Status | Vendor | p/n | mfr. | mfr. p/n | Serial # | Ship group |
|--------|----------|--------------|---------|------------------|-------------------------|-----|------------|--------------|------------|--------------|-------|--------|----------|----------|------------|
| 1 | 10/11/97 | 1556-WX | 28515 | | Compaq SCSI HD Critical | 5 | 11/20/97 | | Hold Notes | Techdata | 12345 | Compaq | | | |
| 2 | 10/11/97 | 1556-WX | 28515 | | Compaq portable Track | 24 | 11/20/97 | | Refuse | Techdata | 13554 | Compaq | | | |
| 3 | 10/11/97 | 1556-WX | 28515 | | Compaq memory | 10 | 11/19/97 | | ok | Mersel | 13554 | Compaq | | | |
| 4 | 10/11/97 | 1444PA | 28415 | | HP Vectra | 3 | 11/20/97 | | ok | Ingram Micro | 13554 | HP | | | |
| 5 | 10/11/97 | 1444PA | 28415 | | HP memory | 4 | 11/21/97 | | ok | Microage | 13554 | HP | | | |
| 6 | 10/11/97 | 1444PA | 28415 | | HP Printer Drop ship | 200 | 11/12/97 | | ok | Computerland | 13554 | HP | | | |

[] = All headings are sortable.

* All items are selectable and expand (double click) into item details. * Replacement MWS = Red color

Actions:

Shipping



Will call = local sales tax rate

3. — Add freight charges (option) Notes.

Expected to receive will exclude refusal items.

Expected to ship will exclude refusal items, hold items and items with COD/cash term.

Batch input for all packing slips and items. The system automatically match input with items that existing in the system to all items that received.

FIG 67

Item details input

Select (highlight) to group

Item detail Display

| Line # | Date | Cust. PO No. | MWS No. | Cust. / Ven RMA# | Item sold Description | Qty | Existing Status | Cust. Inv. | Ven. Inv. | Serial # | Vendor | mfr. | Install Group | Ship Gruop |
|--------|----------|--------------|---------|------------------|----------------------------|-----|-----------------|------------|-----------|----------|--------|------|---------------|------------|
| 1 | 10/11/97 | 1556-WX | 28515 | | Compaq SCSI HD Critical | 1 | B/O | | | | | | | |
| 2 | 10/11/97 | 1556-WX | 28515 | | Compaq SCSI HD Critical | 1 | B/O | | | | | | | |
| 3 | 10/11/97 | 1556-WX | 28515 | | Compaq SCSI HD Critical | 1 | B/O | | | | | | | |
| 4 | 10/11/97 | 1556-WX | 28515 | | Compaq SCSI HD Critical | 1 | B/O | | | | | | | |
| 5 | 10/11/97 | 1556-WX | 28515 | | Compaq SCSI HD Critical | 1 | B/O | | | | | | | |

☐ = All headings are sortable.

- All items are selectable and can be made into different groups.
- Replacement MWS = Red color

Existing status can be ordered
Existing status can be received
Existing status can be shipped
Existing status can be installed

Unique installation note:

Unique shipping note:

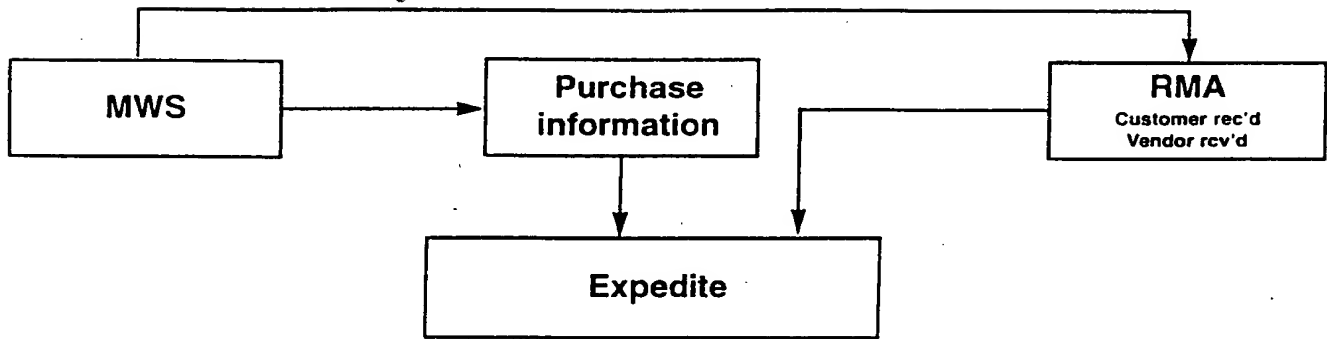
RMA installation note:

Standard default notes from customer file

Standard default shipping notes from vendor file

Shipping note:

FIG 68



Double click to get specific receiving instruction.
Only show items sold with order date, but with no receive date.

PSRI Output Display (Receiving)

Summary () Total () Working
 Total Customer PO = _____ Total item sold = _____ Total order = _____ Receive = _____
 Total MWS = _____ Total item details = _____ Total amount = _____ Ship = _____

| Line # | Date | Cust. PO No. | MWS No. | Cust. / Ven RMA# | Item sold Description | Qty | Order date | Sales Confirmation # | Purchase ETA Status | Expedite ETA | Vendor | p/n | mfr. | mfr. p/n | Expedite Condition |
|--------|----------|--------------|---------|------------------|-------------------------|-----|------------|----------------------|---------------------|--------------|--------------|-------|--------|----------|--------------------|
| 1 | 10/11/97 | 1556-WX | 28515 | | Compaq SCSI HD Critical | 5 | 11/20/97 | | Hold Note | | Techdata | 12345 | Compaq | | |
| 2 | 10/11/97 | 1556-WX | 28515 | | Compaq prodata Track | 24 | 11/20/97 | | Refuse | | Techdata | 13554 | Compaq | | |
| 3 | 10/11/97 | 1556-WX | 28515 | | Compaq memory | 10 | 11/19/97 | | ok | | Merisat | 13554 | Compaq | | |
| 4 | 10/11/97 | 1444PA | 28415 | | HP Vectra | 3 | 11/20/97 | | ok | | Ingram Micro | 13554 | HP | | |
| 5 | 10/11/97 | 1444PA | 28415 | | HP memory | 4 | 11/21/97 | | ok | | Microage | 13554 | HP | | |
| 6 | 10/11/97 | 1444PA | 28415 | | HP Printer Drop ship | 200 | 11/12/97 | | ok Note | | Computerland | 13554 | HP | | |

= All headings are sortable.

* All items are selectable and expand (double click) into item details.

* Replacement MWS = Red color

Actions:

1.

2. Mark

- Expected to receive will exclude refusal items.
- Expected to ship will exclude refusal items, hold items and items with COD/cash term.
- Batch input for all packing slips and items. The system automatically match input with items that existing in the system to all items that received.

FIG 69

[illegible]

FIG 70

[illegible]

FIG 71

T 16-72

FIG 73

File Edit Enter

Mega Activities

Sales Records: Add RMA record

| | | | |
|--|--------------------|---|--|
| RMA Case No. Temp65-1 | | Date 9/25/97 | Vendor RMA No. <input type="checkbox"/> NA |
| Customer SAN FRANCISCO SYMPHONY | | Tel: (415) 552-8000 FAX: (415) 431-6857 | |
| Address SAN FRANCISCO SYMPHONY DAVIES SYMPHONY HALL San Francisco, CA 94102 Attention: DAVID MURDOCH | | Buyer: _____ Tel: _____ FAX: _____ User: _____ Tel: _____ FAX: _____ | |
| MVS No. M93-0065 | Orig Sales rep Pat | CSR PaulB | |
| PO No. SUSAN2993 | Sales rep Pat | Date Purch 3/22/93 | |
| Qty: 1 Desc: WORDPERFECT 5.1 + FILE SRV | | | |
| PN: F2US\WP51 | | | |
| Orig Rev D | Orig Ship D | Serial No | Misc II |
| 08/22/93 | 08/22/93 | | |
| <input type="checkbox"/> Customer will pay partial <input type="checkbox"/> Not in resale condition | | | |
| Return type _____ | | | |
| Reason _____ | | | |
| Detail _____ | | | |
| Unit price 255.00 | | RMA total price 255.00 | |
| Rstk % | | Rstk Chrg | |
| <input type="checkbox"/> Customer Acknowledged | | | |
| Replacement PO | | Replacement MVS: | |



FIG 74

Fig 75

V = Vendor whom we bought from or mfr. of product.
C = Customer

Spectrum of N/A

1. If received, ship, claim & credit = NA, then return type must be equal to Not Applicable.

| Return type/Action (C & V) | Active | Repair/replace part # Y/N | Service On-site Y/N | \$ On-site Charge | \$ Additional repair Charge | Mfr. or vendor | | RMA# | Rec'd V | Ship V | Credit V | Claim V | Cust. Ong. ship date req'd | Fax return Form (PR) | E-mail notification | Show web | Repl MWS | |
|---------------------------------|---|---------------------------------|---------------------------|----------------------|-----------------------------------|----------------|------------|------|------------|-----------|-------------|------------|----------------------------------|-------------------------|------------------------|-------------|-------------|---|
| | | | | | | Drop Ship | Cross Ship | | | | | | | | | | | |
| 1. Check | Y | N/A | N/A | N/A | N/A | N/A | N/A | | N/A | N/A | | N/A | N/A | Y | Y | Y | N | V |
| | Y | N/A | N/A | N/A | N/A | N/A | N/A | | N/A | N/A | | N/A | Y | Y | Y | Y | N | C |
| | Y | N/A | N/A | N/A | N/A | N/A | N/A | | N/A | N/A | | N/A | Y | Y | Y | Y | N | C |
| | Y | N/A | N/A | N/A | N/A | N/A | N/A | | N/A | N/A | | N/A | Y | Y | Y | Y | N | C |
| 2. Exchange | Y | N/A | N/A | N/A | N/A | Y/N | Y/N | | N/A | N/A | | N/A | N/A | Y | Y | Y | Y | V |
| Minor C & V | | | | | | | | | | N/A | | N/A | Y | | | | | C |
| 3. Repair/replace (on/off site) | | | | | | | | | | | | | | | | | | |
| Minor C & V | Under warranty part/exchange required | Y | Y/N | Y/N | Y/N | NA | Y/N | Y/N | | | | N/A | N/A | Y | Y | Y | N | V |
| | Under warranty part not req'd | Y | Y/N | Y/N | Y/N | NA | Y/N | Y/N | | | | N/A | N/A | Y | Y | Y | N | C |
| | Out of warranty part required | Y | Y/N | Y/N | Y/N | Y/N | Y/N | Y/N | N/A | N/A | N/A | N/A | N/A | Y | Y | Y | Y | V |
| | Out of warranty part not req'd | Y | Y/N | Y/N | Y/N | Y/N | Y/N | Y/N | N/A | N/A | N/A | N/A | N/A | Y | Y | Y | Y | C |
| | Under warranty part/exchange required | Y | Y/N | Y/N | Y/N | NA | Y/N | Y/N | | | | N/A | N/A | Y | Y | Y | N | V |
| | Under warranty part not req'd | Y | Y/N | Y/N | Y/N | NA | Y/N | Y/N | | | | N/A | N/A | Y | Y | Y | N | C |
| | Out of warranty part required | Y | Y/N | Y/N | Y/N | Y/N | Y/N | Y/N | N/A | N/A | N/A | N/A | N/A | Y | Y | Y | Y | V |
| | Out of warranty part not req'd | Y | Y/N | Y/N | Y/N | Y/N | Y/N | Y/N | N/A | N/A | N/A | N/A | N/A | Y | Y | Y | Y | C |
| 4. Ship | wrong address | Y | N/A | N/A | N/A | N/A | Y/N | N/A | | N/A | N/A | N/A | N/A | Y | N/A | | N | V |
| | Refused | Y | N/A | N/A | N/A | N/A | N/A | N/A | | N/A | | N/A | N/A | Y | N/A | N/A | N | V |
| | Lost | Y | N/A | N/A | N/A | N/A | Y/N | Y/N | N/A | N/A | N/A | N/A | N/A | Y | N/A | N/A | Y | V |
| | Ship damaged | Y | N/A | N/A | N/A | N/A | Y/N | Y/N | | | | N/A | N/A | Y | Y | N/A | Y | V |
| | Missing components | Y | Y/N | Y/N | Y/N | Y/N | Y/N | Y/N | N/A | N/A | N/A | N/A | N/A | Y | Y | N/A | Y | V |
| | Duplicate ship | Y | N/A | N/A | N/A | N/A | Y/N | N/A | | N/A | | N/A | N/A | Y | Y | N/A | N | V |
| | Inventory | Y | N/A | N/A | N/A | N/A | N/A | N/A | | N/A | | N/A | N/A | Y | Y | N/A | N | V |
| | Cancel order/shipment | Y | N/A | N/A | N/A | N/A | N/A | N/A | | N/A | | N/A | N/A | Y | Y | N/A | N | V |
| | Transferred order | Y | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | Y | Y | N/A | N | V |
| | Never ship to customer | Y | N/A | N/A | N/A | N/A | N/A | N/A | | N/A | | N/A | N/A | Y | Y | N/A | N | V |
| 6. Not applicable | | | | | | | | | | | | | | | | | | |
| 7. Other | | | | | | | | | | | | | | | | | | |

Limit File (Customer or Vendor)

Automatic Approval Intelligence

| Groups | | | | | | | | | | | |
|--|---|---------------------------|-------------------------|---------------------------|--|--|--------------------------|--|--------------------------|---------------------------|--------------------------|
| Return type/Action (C & V) | | Allow auto Approval | Mfr. | | | Vendor | | Customer | | | |
| | | | Mfr. Allow Return | Mfr. allow Open Box | Exceed Mfr. allow max Time Duration | Exceed Vendor allow max.time Duration | Vendor Restock Fee | Exceed Customer Allow time duration | Charge Restock fee | exceed Sprice limit | Charge Service fee |
| 1. Credit | Check | Y | Y | Y | N | N | NA | N | N | N | N/A |
| | Credit card | Y | Y | N | Y | N | NA | N | N | N | N/A |
| | Credit memo | N | N | NA | NA | NA | NA | NA | NA | NA | N/A |
| 2. Exchange | | Y | Y | N | N | N | NA | N | N | N | N/A |
| | Minor C & V | Y | | N | N | N | NA | | Y | N | N/A |
| 3. Repair/replace (or/off site) | | | | | | | | | | | |
| Minor C & V | Under warranty part/exchange required | Y | N/A | N/A | N | NA | N/A | N/A | N/A | N/A | N |
| | Under warranty part not req'd | Y | N/A | N/A | N | N/A | N/A | N/A | N/A | N/A | Y |
| | Out of warranty part required | Y | N/A | N/A | N | N/A | N/A | NA | N/A | N/A | Y |
| | Out of warranty part not req'd | Y | N/A | N/A | N | N/A | N/A | NA | N/A | N/A | Y |
| 4. Ship | wrong address | Y | N/A | N/A | N/A | N | N/A | N/A | N/A | N/A | N/A |
| | Refused | Y | N/A | N/A | N/A | N | N/A | N/A | N/A | N/A | N/A |
| | Lost | Y | N/A | N/A | N/A | N | N/A | N/A | N/A | N/A | N/A |
| | Ship damaged | Y | N/A | N/A | N | N | N/A | N | N/A | N/A | N/A |
| | missing compo- nents | Y | N/A | N/A | N | N/A | N/A | N | N/A | N/A | N/A |
| | Duplicate ship | Y | N/A | N/A | Y | N/A | N/A | N/A | Y | N/A | N/A |
| | Inventory | Y | N/A | N/A | N/A | N | N/A | N/A | N/A | N/A | N/A |
| | | | | | | | | | | | |
| 5. Never ship stay in warehouse | Cancel order/shipment | Y | N/A | N/A | N/A | N | N/A | N/A | N/A | N/A | N/A |
| | Transferred order | Y | N/A | N/A | N/A | N | N/A | N/A | N/A | N/A | N/A |
| | Never ship to customer | Y | N/A | N/A | N/A | N | N/A | N/A | N/A | N/A | N/A |
| 6. Cust. Not applicable | | Y | N/A | N/A | N/A | N | N/A | N/A | N/A | N/A | N/A |
| 7. Other | | | | | | | | | | | |

FIG 77

Customer File Auto RMA Approval

Automatic Approval Criteria

| Return type/Action (C & V) | Preset time allow between Orig. ship date & RMA request date | Restock Fee | Max allow time = Vendor max time | S price max | Service fee for On-site | Exceed \$ return limit | Exceed agreed return period |
|--|---|----------------|-------------------------------------|----------------|----------------------------|---------------------------|--------------------------------|
| 1. Credit Check | Range | Range | NA | NA | Range/Y/N | Amount | Days |
| Credit card | Range | Range | NA | NA | Range/Y/N | Amount | Days |
| Credit memo | Range | Range | NA NA | NA | Range/Y/N | Amount | Days |
| 2. Exchange Mirror C & V | Range | Range | NA NA | NA | Range/Y/N | Amount | Days |
| 3. Repair/replace (on/off site) | Range | Range | NA NA | NA | Range/Y/N | Amount | Days |
| Motor C & V | Under warranty part/exchange required | NA | NA | NA | Range/Y/N | NA | NA |
| | Under warranty part not req'd | NA | NA | NA | Range/Y/N | NA | NA |
| | Out of warranty part required | NA | NA | NA | Range/Y/N | NA | NA |
| | Out of warranty part not req'd | NA | NA | NA | Range/Y/N | NA | NA |
| 4. Ship | wrong address | NA | NA | NA | NA | NA | NA |
| | Refused | NA | NA | NA | NA | NA | NA |
| | Lost | Range | NA | NA | NA | NA | NA |
| | Ship damaged | Range | NA | NA | NA | NA | NA |
| | missing compo- nents | Range | NA | NA | NA | NA | NA |
| | Duplicate ship | Range | NA | NA | NA | NA | NA |
| | Inventory | NA | NA | NA | NA | NA | NA |
| 5. Never ship, stay in warehouse | Cancel order/shipment | NA | NA | NA | NA | NA | NA |
| | Transferred order | NA | NA | NA | NA | NA | NA |
| | Never ship to customer | NA | NA | NA | NA | NA | NA |
| 6. Cust. Not applicable | NA | NA | | NA | NA | NA | NA |
| 7. Other | | | | | | | |

New rules:

1. Return type must be create in duplicate (pair) for Vendor & Customer (V & C).
2. Allow changes only of return detail on either V or C. One return detail must remain unchanged (creation keys).
3. Return type can be different for vendor & customer on the same RMA.
4. Option to block use of any return type.
5. Original ship date as guide for proper selection of return type.
6. Create default setup initially.

FIG 78

Vendor File Auto RMA Approval

Automatic Approval Criteria

| Return type/Action (C & V) | Return allowed | Allowable Max date vendor time | Restock Fee |
|---|----------------|-----------------------------------|----------------|
| 1. Credit Check | Y/N | Limit | Range |
| Credit card | Y/N | Limit | Range |
| Credit memo | Y/N | Limit | Range |
| 2. Exchange | Y/N | Limit | Range |
| Mirror C & V | | | |
| 3. Repair/replace (on/off site) | Y/N | NA | NA |
| Under warranty part/exchange required | Y/N | NA | NA |
| Under warranty part not req'd | Y/N | NA | NA |
| Out of warranty part required | Y/N | NA | NA |
| Out of warranty part not req'd | Y/N | NA | NA |
| 4. Ship | | | |
| wrong address | Y/N | Limit | Range |
| Refused | Y/N | Limit | Range |
| Lost | Y/N | NA | NA |
| Ship damaged | Y/N | Limit | Limit |
| missing compo- nents | Y/N | NA | NA |
| Duplicate ship | Y/N | NA | NA |
| Inventory | Y/N | NA | NA |
| 5. Never ship stay in warehouse | | | |
| Cancel order/shipment | Y/N | NA | NA |
| Transferred order | Y/N | NA | NA |
| Never ship to customer | Y/N | Limit | Limit |
| 6. Cust. Not applicable | Y/N | NA | NA |
| 7. Other | Y/N | | |

New rules:

1. Return type must be create in duplicate (pair) for Vendor & Customer (V & C).
2. Allow changes only of return detail on either V or C. One return detail must remain unchanged (creation keys).
3. Return type can be different for vendor & customer on the same RMA.
4. Option to block use of any return type.
5. Original ship date as guide for proper selection of return type.
6. Create default setup initially.

FIG 79

Mfr. File Auto RMA Approval

Automatic Approval Criteria

| Return type/Action (C & V) | Return allowed | Open return allowed | Max time to return | Max time to Warranty service on-site | Max time to Warranty service off-site |
|--|----------------|------------------------|-----------------------|--|---|
| 1. Credit Check | Y | Y/N | Limit | NA | NA |
| Credit card | Y | Y/N | Limit | NA | NA |
| Credit memo | Y | Y/N | Limit | NA | NA |
| 2. Exchange Mirror C & V | Y | Y/N | Limit | NA | NA |
| 3. Repair/replace (on/off site) | Y | | Limit | NA | NA |
| Mirror C & V Under warranty part/exchange required | Y | NA | NA | Limit | Limit |
| Under warranty part not req'd | Y | NA | NA | Limit | Limit |
| Out of warranty part required | Y | NA | NA | NA | NA |
| Out of warranty part not req'd | Y | NA | NA | NA | NA |
| 4. Ship | | | | | |
| wrong address | Y | NA | Limit | NA | NA |
| Refused | Y | NA | Limit | NA | NA |
| Lost | Y | NA | Limit | NA | NA |
| Ship damaged | Y | NA | Limit | NA | NA |
| missing components | Y | NA | NA | NA | NA |
| Duplicate ship | Y | NA | Limit | NA | NA |
| Inventory | Y | NA | Limit | NA | NA |
| 5. Never ship, stay in warehouse | | | | | |
| Cancel order/shipment | Y | NA | Limit | NA | NA |
| Transferred order | Y | NA | NA | NA | NA |
| Never ship to customer | Y | NA | Limit | NA | NA |
| 6. Cust. Not applicable | Y | NA | Limit | NA | NA |
| 7. Other | Y | NA | Limit | NA | NA |

New rules:

1. Return type must be create in duplicate (pair) for Vendor & Customer (V & C).
2. Allow changes only of return detail on either V or C. One return detail must remain unchanged (creation keys).
3. Return type can be different for vendor & customer on the same RMA.
4. Option to block use of any return type.
5. Original ship date as guide for proper selection of return type.
6. Create default setup initially.

FIG 80

Return Merchandise Processing

Your return request(s) have been approved..

R-232421 is your RMA number.

**If you want to exchange for a new product, please click Products below.
Please remember to check replacement option when you are ready to submit your replacement order.**

Please use the following links if you wish to leave the current screen and move on.

Products

Returns/Repair

Tracking

Log Off

Home

FIG 81

2nd Qtr 1996

State CA Period 4/1/96 - 6/30/96 Amount Due 25,636.00

(Change End Date)

Amount Paid

| Line | Item | Amount |
|------|---|------------|
| 1 | Total gross sales | 4116.00 |
| 2 | Purchases subject to use tax | 2.80 |
| 3 | Total (add lines 1 and 2) | 4116.00 |
| 4 | Sales to other retailers for purposes of resale | |
| 5 | Non-taxable sales of food products | 15,335.00 |
| 6 | Non-taxable labor (repair and installation) | |
| 7 | Sales to the United States Government | 10,001.00 |
| 8 | Sales in interstate or foreign commerce | 524.00 |
| 9 | Sales tax (if any) included on line 1 | 683,602.00 |
| | | 261,059.00 |

| Ref | Date | City | County | Zip | Net Sale | Customer |
|------|---|---------------|---------------|-------|----------|---------------|
| | 4/30/96 | Sunnyvale | Sunnyvale | 94086 | | |
| | Internal use: 045 50 | | | | | |
| | 5/31/96 | Sunnyvale | Sunnyvale | 94086 | | |
| | Internal use: 1,687 38 | | | | | |
| 9999 | 4/1/96 | Redwood City | Redwood City | 94065 | 4,042.00 | ORACLE |
| | Grs Sales: 4,375.47, Taxes Billed: 333.47 | | | | | |
| 9998 | 4/1/96 | Redwood City | Redwood City | 94065 | 5,940.00 | ORACLE |
| | Grs Sales: 6,430.05, Taxes Billed: 490.05 | | | | | |
| 9997 | 4/1/96 | San Francisco | San Francisco | 94105 | 8,583.00 | FIRST DEPOSIT |

| LINE | FORMULA OR FIELDS TO USE IN QUICK REPORT OF SALES TAX FILE |
|-----------------------|--|
| Line 1(Col4) | Gross Sale - Price Credit |
| Line 2(Col4) | Internal Use |
| Line 3(Col4) | Line 1(Col4) + Line 2(Col4) |
| Line 4(Col5) | Resale + Resale Adjust |
| Line 5(Col5) | Food Products + Food Adjust |
| Line 6(Col5) | Installation |
| Line 7(Col5) | Government Sale + Government Adjust |
| Line 8(Col5) | Out of State + Out of State Adj |
| Line 9(Col5) | Sales Tax Billed |
| Line 10(Col5) | Bad Debt |
| Line 10a(Col5) | Resale Use |
| Line 10b(Col5) | Return Credits |
| Line 10c(Col5) | Discounts |
| Line 10d(Col5) | Line 10a box 60(Col5) - not calculated |
| Line 10e box 60(Col5) | Line 10a box 60(Col5) * 0.8333 |
| Line 10f(Col5) | Freight |
| Line 11(Col4) | Sum of Line 4(Col5) thru Line 10f(Col5) |
| Line 12(Col4) | Line 3(Col4) - Line 11(Col4) |
| Line 13(Col4) | Line 12(Col4) * 0.06 |
| Line 14(Col4) | Line 10a box 61(Col5) + Line 12(Col4) |
| Line 14a box 61(Col5) | Line 14a box 61(Col5) * 0.0025 |
| Line 15(Col5) | Not calculated |
| Line 16(Col4) | Line 14(Col4) + Line 15(Col4) |
| Line 17(Col4) | Line 16(Col4) * 0.01 |
| Line 18(Col4) | County Tax (Register gets amount from sum of Col8) |
| Line 19(Col4) | Line 13(Col4) + Line 14b(Col4) + Line 17(Col4) + Line 18(Col4) |
| Line 20a(Col4) | Out of State Tax Paid |
| Line 20b(Col5) | County Taxable T1 |
| Line 20c(Col4) | Line 20a(Col4) * 0.0075 |
| Line 20d(Col5) | County Taxable T1 |
| Line 20e(Col4) | Line 20c(Col5) + 0.0075 |
| Line 21(Col4) | Line 19(Col4) - Line 20e(Col4) - Line 20b(Col4) - Line 20c |
| Line 22(Col5) | Actual prepayment from 1st prepayment register. |
| Line 23(Col5) | Actual prepayment from 2nd prepayment register. |
| Line 24(Col4) | Line 22(Col5) + Line 23(Col5) |
| Line 25(Col4) | Not calculated |
| Line 26(Col4) | Line 23(Col4) + Line 25(Col4) + Line 24(Col4) + Line 25(Col4) |

| Schedule A | |
|--------------------------|---|
| Line A1(Col4) : | Line 16(Col4) |
| Line A2/A3(Col4) : | Gross Sale + Internal Use |
| Line A4(Col4) : | Line A1(Col4) - Line A2/A3(Col4) |
| Counties(Col5) : | County Taxable T1 |
| Counties(Col6) : | Counties(Col5) |
| Counties(Col7) : | Tax Table |
| Counties(Col8) : | County Tax (Register gets from Counties(Col6) + Counties(Col7)) |

Cust. Invoices: 9 of 12774 (Sales-MIS)

| Invoice-Date-Term-Type | Customer | Customer PO | MVS Qty- Total | PO- Invoiced | Left to pay | Age | Frt-Tx RMA | Credit summary |
|------------------------|--------------------------------|--------------------|--|------------------|-----------------|----------|--------------|----------------|
| 13195 | ORACLE | | | | | | | |
| 3/24/97 | N30 C. RODRIGUEZ | (415) 506-3209 | | 238078 | Closed-Paid | Age: 65 | 89.43 | |
| Customer | (415) 633-2945 | 238078 P. 1,634.43 | L: 5/28/97 | V: PAID IN FULL | | | Out of state | |
| Printed | STX-Paid | AR Posted | R-263436CR (Temp24620-1) | Approved 4/11/97 | | | | |
| 13204 | FIRST DEPOSIT | | | | | | | |
| 3/26/97 | N30 LINDA | (415) 222-7669 | | 19620-43935-N | Closed-Paid | Age: 36 | Destination | |
| Customer | (415) 278-6045 | 19620-43935-N | L: 5/1/97 | V: PAID IN FULL | | | 36.81 | |
| Printed | STX-Paid | AR Posted | R-263691RP (Temp24646-1) | Approved 4/15/97 | | | | |
| 13231 | APPLIED MATERIALS | | | | | | | |
| 3/31/97 | N30 Denise Fritsch | (408) 563-1240 | | 4500020574 | Closed-Paid | Age: 70 | 42.16 | |
| Customer | (408) 563-5504 | 4500020574 | P: 6,228.09 | L: 6/9/97 | V: PAID IN FULL | | 444.93 | |
| Printed | STX-Paid | AR Posted | S/B/97: faxed inv list to Denise. S/B/97: donna not on sys yet, needs Denise. 5/5/97: shipped to gene lane, talked to Denise | | | | | |
| 13261 | CHEVRON INFORMATION TECHNOLOGY | | | | | | | |
| 4/3/97 | N/30 JIM GREGORY | 510) 842-4674 | | FSRA 2006326 | Open | Age: 177 | 1,569.79 | |
| Customer | (408) 570-7350 | FSRA 2006326 | P: 244,363.72 | L: 4/18/97 | V: PAID IN FULL | | 18,503.93 | |
| Printed | STX-Paid | AR Posted | R-264144RP (Temp24618-3) Closed: 6/5/97 R-263925RP (Temp24618-2) Closed: 6/5/97 4/15/97 Jim Walsh SIO-042-1453 -> Steve Gokstein SIO-042-2660. left msg. 4/11/97. | | | | | |
| 13300 | Gasonics International | | | | | | | |
| 4/9/97 | N30 Dana Sengesh | (408) 570-7356 | | 31646 | Closed-Paid | Age: 58 | 10.14 | |
| Customer | (408) 570-7350 | 31646 | P: 184.42 | L: 6/16/97 | V: PAID IN FULL | | 13.28 | |
| Printed | STX-Paid | AR Posted | R-264272NDM (Temp24712-1) Approved: 4/17/97 5/29/97 RMA Invoiced need to find RMA type. need to credit \$10.14 it was Curtis' fault. | | | | | |
| 13307 | NETWORK GENERAL CORP. | | | | | | | |
| 4/10/97 | N30 VIN RHODES | (415) 473-2061 | | 86035 | Closed-Paid | Age: 25 | 12.03 | |
| Customer | (415) 327-3961 | 86035 | P: 304.71 | L: 5/5/97 | V: PAID IN FULL | | 22.31 | |
| Printed | STX-Paid | AR Posted | | | | | | |
| 13359 | APPLIED MATERIALS | | | | | | | |
| 4/17/97 | N30 Denise Fritsch | (408) 563-1240 | | 4500020574 | Open | Age: 163 | 30.11 | |
| Customer | (408) 563-5504 | 4500020574 | P: 4,551.71 | L: 4/5/97 | V: PAID IN FULL | | 344.60 | |
| Printed | STX-Paid | AR Posted | R-263744NSM (Temp24625-1) 6/6/97: donna will CH-13231-1-73 \$4500.72 inv \$4551.71 to deduct from inv and pay the difference (\$50.99) R-263744NSM / Temp24625-1 6/4/97. | | | | | |

☐ Options
 ☐ FastDsply
 ☐ Sort
 ☐ Search
 ☐ New Records
 ☐ Return
 ☐ RelatedSwitch
 ☐ QuickSwitch

☐ Collections
 ☐ Notes
 ☐ De-Issue
 ☐ Sales Adj
 ☐ Historical On
 ☐ Delete

☐ No payments
 ☐ Partial pay
 ☐ Post
 ☐ Recale
 ☐ Totals
 ☐ Nightly UD

FIG 83

500

009720 22995600

File Edit Enter Select Reports Mega Activities

11:19AM 11/21

| Invoice Date | Term | Type | Customer | Printed |
|------------------------------------|---------|------|----------------------|---------|
| 10840 | 6/22/96 | NET | SILICON GRAPHICS INC | Printed |
| Customer: (415) 961-1357 | | | | |
| Printed: R-25037200 (Term 22590-1) | | | | |
| 10840 | 6/22/96 | NET | NEOLINDA | Printed |
| Customer: (415) 278-5045 | | | | |
| Printed: R-25037200 (Term 22590-1) | | | | |
| 10844 | 6/22/96 | NET | ORACLE | Printed |
| Customer: (415) 506-3209 | | | | |
| Printed: R-25037200 (Term 22590-1) | | | | |

| Customer | Total Credits | Total Invoiced | Net Invoiced | Sales Total | Tax Total | Inst Total | Freight Total | Paid to date | Credits taken | Net received | Net paid | Credits not taken | Net Receivable |
|----------------------|---------------|----------------|--------------|-------------|-----------|------------|---------------|--------------|---------------|--------------|----------|-------------------|----------------|
| ORACLE | 0.00 | 1,050.21 | 1,050.21 | 1,007.00 | 0.00 | 0.00 | 43.21 | 1,050.21 | 0.00 | 1,050.21 | 0.00 | 0.00 | 0.00 |
| SILICON GRAPHICS INC | 0.00 | 367.43 | 367.43 | 341.00 | 26.43 | 0.00 | 0.00 | 367.43 | 0.00 | 367.43 | 0.00 | 0.00 | 0.00 |

Totals (5 Invoices 0 credits)

Options: FastDisplay, Sort, Sets, Search, Nav Records, Return, Related Switch, Quick Switch, Print, De-Issue, Sales Adj, Resale, Totals, Delete, Nightly ID

>30 <3 >60 <6 >90 <9 Summary %S Done Show

FIG 85

CustPayments: Modify Records

CustPayments

ESL/TRW-ASG

Check: 429069 1/17/95

Created by
Thu:nnn 01/20/95

☒ Reconciled
☒ Approved
☒ Posted

AR Voucher number

Amount 35,038.01
Cust Inv Total 40,062.44
Cust Crd Total -5,024.43
Balance
Disb to Cash -57.38
Credit Disb -4,967.05

Stub -> Payment distribution (red=Credit,
gray bckgrnd=Not Reconciled, italics=Not Cleared)

Check Stub Ref Rel Inv Applied to Type Stub Amnt Applied Amnt Rec C

| | | | | | | | |
|--------------|------|-----------|---------|-----------|-----------|---|--|
| 4731 | 4731 | 4731 | Invoice | 24,866.28 | 24,866.28 | ✓ | |
| 4737 | 4737 | 4737 | Invoice | 5,646.75 | 5,646.75 | ✓ | |
| 4829 | 4829 | 4829 | Invoice | 9,549.41 | 9,549.41 | ✓ | |
| DM32890/4829 | 4829 | CM-4829-1 | Credit | -1,749.86 | -1,749.86 | ✓ | |
| DM32889/4695 | 4695 | CM-4695-3 | Credit | -467.64 | -467.64 | ✓ | |

Notes

DM32889 INVOICE 4695 PAID
ON CHECK 429068
DM32888/4737
AMT\$2806.93 CM\$2806.92

Invoices applied (gray bckgrnd=short pay)

| Invoice | Date | MVS | Inv Amnt | Dstrbtd | Pi |
|---------|----------|-----------|-----------|-----------|----|
| 4731 | 12/06/94 | M94-17130 | 24,866.28 | 24,866.28 | 24 |
| 4829 | 12/13/94 | M94-17204 | 9,549.41 | 9,549.41 | |
| 4737 | 12/06/94 | M94-17135 | 5,646.75 | 5,646.75 | |

Credit memos applied (red=Debit Memo/gray bckgrnd=Issue)

| Credit Memo | Date | Credit | Dstrbtd | Taken It |
|--------------|----------|----------|----------|----------|
| CM-4829-1-31 | 2/26/95 | 1,749.86 | 1,749.86 | 1,749.86 |
| CM-4695-3-49 | 5/4/95 | 467.64 | 467.64 | 467.64 |
| CM-4737-1-88 | 12/22/94 | 5,748.55 | 5,748.55 | 5,748.55 |



| Reference | reconciled | Customer | Discrepancy Amount | reconciler over |
|-----------|------------------|--------------------------|---------------------|--------------------------------|
| 429039 | Check Reconciled | ISI /TRW- ASD | 01 Over Credit | 01 Over Credit |
| | | | | -57.38 In/Cred 57.37 B/d Debit |
| 430640 | Check Reconciled | ISI /TRW- ASD | 06.68 Over Credit | 01 B/d Debit |
| | | | | -0.69 In/Ded |
| 009130 | Check | NETWORK GENERAL CORP. | 443.25 Over Credit | |
| | | | | Cleared |
| 000023415 | Check | PACIFIC BELL LOS ANGELES | 734.59 Over Payment | |
| | | | | Cleared |
| 0613794 | Check | Synthetic Corporation | 0.508.05 Over Debit | |

Fig 87

File Edit Enter Select Reports Mega Activities

OverUnderPay: Modify Records

| OverUnderPay | | | | 42.08 Over Payment | Closed | Distribute |
|---|----------------|----------------|-----------------|--------------------|-------------------------------------|------------|
| FIRST DEPOSIT | | | | | | |
| Check: 218510 7/21/95 | | | | | | |
| Amount | Cust Inv Total | Cust Crd Total | Balance | 42.08 SPAG | Completed | 7/24/95 |
| 227,253.67 | 227,253.67 | | | To Cash | <input checked="" type="checkbox"/> | |
| | Invoice Disb | Credit Disb | Balance to cash | To Crd | <input checked="" type="checkbox"/> | Approved |
| | 227,211.59 | | 42.08 | Bad Debt | <input checked="" type="checkbox"/> | Posted |
| Bal FI-RST DE | | | | | | AR Voucher |
| Sub -> Payment distribution (red-Credit, gray background-Responsible, italic-not cleared) | | | | | | |
| Check | Stub | Ref | Rel | Inv | Applied to | Type |
| Stub | Amount | Applied | Amount | Rec | IC | |
| 5015 | 163.66 | ✓ | 163.66 | ✓ | ✓ | |
| 5487 | 466.60 | ✓ | 466.60 | ✓ | ✓ | |
| 5846 | 4,210.54 | ✓ | 4,210.54 | ✓ | ✓ | |
| 6127 | 445.55 | ✓ | 445.55 | ✓ | ✓ | |
| 6128 | 446.15 | ✓ | 446.15 | ✓ | ✓ | |
| 6129 | 2,658.99 | ✓ | 2,658.99 | ✓ | ✓ | |
| 6139 | 2,990.74 | ✓ | 2,990.74 | ✓ | ✓ | |
| Invoices applied (gray background-short pay) | | | | | | |
| Invoice | Date | MVS | Inv | Amount | Disbld | P. |
| 5015 | 12/28/94 | 1994-17405 | 163.66 | 163.66 | ✓ | |
| 5487 | 02/10/95 | 1995-17874 | 466.60 | 466.60 | ✓ | |
| 5846 | 03/21/95 | 1995-18289 | 4,210.54 | 4,210.54 | ✓ | |
| 6127 | 04/07/95 | 1995-18406 | 445.55 | 445.55 | ✓ | |
| Credit memos applied (red-Debit, gray background-credit) | | | | | | |
| Invoice | Date | MVS | Inv | Amount | Disbld | P. |
| 5015 | 12/28/94 | 1994-17405 | 163.66 | 163.66 | ✓ | |
| 5487 | 02/10/95 | 1995-17874 | 466.60 | 466.60 | ✓ | |
| 5846 | 03/21/95 | 1995-18289 | 4,210.54 | 4,210.54 | ✓ | |
| 6127 | 04/07/95 | 1995-18406 | 445.55 | 445.55 | ✓ | |



FIG 88

When_Invoices: 7 of 22898 (Sales-MWS)

[illegible]

1689

Add Invoices

[illegible]

FIG 90

| Vendors Invoice | | 6 | Cost of goods sold | Payment Schedule |
|-----------------|--|---|--------------------|------------------|
|-----------------|--|---|--------------------|------------------|

| | | | | | | | |
|--------------------|--|--------------|------------|-------------|----------|-----------------|-----------------------------------|
| Vendor | Payee | P0 on Inv | RMA on Inv | Invoice No | Search | Inv Date | Date Recd |
| 1917-24858 | 1917-24858 | | | 11-146-11 | | 5/15/97 | 5/21/97 |
| Multiple Customers | Multiple Customers | Total Billed | Freight In | Freight Out | Tax | Interest | PAY <input type="checkbox"/> Paid |
| | | 11,184.50 | | | | | 11,184.50 |
| | | Net Billed | Net Credit | Net Purch | VanTerms | Mega Voucher No | Mega PAY |
| | | 11,184.50 | | 11,184.50 | N30 | | |
| | <input checked="" type="checkbox"/> Reconciled - | | | | Status | | Next Pymnt |
| | | | | | | | 11,184.50 |

| MVS | W/Qty | Cost/Total | Price/Total | Description | RMA/OD | RD/SD | Cost Inv | Cost/Terms |
|----------|-------|------------|-------------|---------------------------|---------|---------|----------|----------------------|
| M97-2458 | 1 | 80.50 | 84.00 | FAST ETHELTON SLF1 | 5/16/97 | 5/16/97 | 13462 | SILICON GRAPHICS INC |
| | 1 | 30.50 | 34.00 | 1071000 | 5/16/97 | 5/16/97 | | N30 |
| M97-2458 | 1 | 2,000.00 | 2,331.00 | EQUUM 6200D PPRO 2.95GB | | 5/16/97 | 13462 | SILICON GRAPHICS INC |
| | 0 | 2,000.00 | 2,331.00 | DESKTOP | 5/16/97 | 5/16/97 | | N30 |
| M97-2459 | 2 | 4,335.00 | 4,661.00 | TECRA 730XCDI PENT-150 | | 5/19/97 | 13468 | SILICON GRAPHICS INC |
| | 0 | 8,670.00 | 9,322.00 | PRK 2.0GB 16MB 12.1 TFT | 5/15/97 | 5/19/97 | | N30 |
| M97-2459 | 2 | 217.00 | 242.00 | BATTERY LITH ION T730 720 | | 5/16/97 | 13468 | SILICON GRAPHICS INC |
| | 0 | 434.00 | 484.00 | A T700 SERIES TECRA | 5/15/97 | 5/19/97 | | N30 |

[illegible]

FIG 91

Fig 92

| Daily Vendor Verification | | |
|---------------------------|--|------|
| Found | 10/16/97 3:13 PM | Done |
| 62 | Miscellaneous invoices (includes pre-approved) | |
| | Clean with RMA (full credit) - cRMA | |
| 2 | Clean with Credit Memos (not RMA) - cCred | |
| | Clean reconciled by Credit - cRBCr | |
| 2 | Clean inventory - clnvent | |
| 2 | Clean internal use - clnt | |
| 20 | Clean manually reconciled - cMan | |
| 3 | Clean replacements - cRpl | |
| | Clean drop shipments - cDS | |
| 24 | Completely Clean invoices - cC | |
| 53 | Total clean invoices | |
| | No MWS - NoMWS | |
| 2 | Not reconciled (includes pre-approved) - NR | |
| 65 | Replacement/RMA without credit - Cred | |
| 11 | Not received discrepancies - Rcvd | |
| | Not shipped discrepancies - Shpd | |
| | No customer invoices - CustInv | |
| 8 | Freight/tax charges - FrTx | |
| 14 | Order date discrepancies - Ord | |
| | Cost/Price discrepancies - CP | |
| 99 | Total Invoices with discrepancies | |
| | Not reconciled (not including pre-approved) | |
| 120 | Reconciled | |
| 86 | Pre-approved | |
| | Approved | |
| 7 | Scheduled | |
| 215 | Total not paid | |

Reverify
Print
Cancel
Show

Add Invoices

Invoices: 0

Add Invoices

| Invoice # | PO | Part | Freight | Tax | Total |
|-----------|-----|------|---------|-----|-------|
| 1231 | 123 | UP | | | |

Shipping records for which period?

Start

▼

00/00/00

End

▼

00/00/00

Cancel

OK

+

-

Print

Add

Delete

Freight Bill

Done

Cancel

Fig 94

Defaults

Cash Account

Overhead (-Debit)

1010 Cash in Bank #1

Accounts Receivable

AR Account (=Credit)

1210 Trade Acct Receivables

Net Sales Income Account (=Credit)

4010 Sales Income

Tax Income Account (=Credit)

2310 Sales Tax Payable

Freight Income Account (=Credit)

4090 Shipping and Handling

Labor Income Account (=Credit)

4075 Service Income

Misc. Income Acct (=Credit)

4070 Misc. Income

Bad Debt Expense Acct (=Debit)

9030 Bad Debt Expense

ABN#10 Allowance

Direct Write Off Method

Returns/Allowance Acct (=Debit)

4060 Sales Returns/Allowance

Payroll

Commissions Account (=Debit)

6000 Salaries - var.

Accounts Payable

AP Account (=Credit)

2010 Trade Accounts Payable

Cost of Goods Sold- Goods (=Debit)

5006 Cost of Goods Sold (Goods)

Tax Expenses

Tax CDD Account (=Debit)

5007 Cost of Goods Sold (NonGoods)

Freight COG Account (=Debit)

5007 Cost of Goods Sold (NonGoods)

Misc. COG Acct (=Debit)

5007 Cost of Goods Sold (NonGoods)

Interest COG Acct (=Debit)

5007 Cost of Goods Sold (NonGoods)

ZVARET#10

Shipping Expense Acct (=Debit)

7170 Ship Exp

ABN#10

Purchase Returns Acct (=Credit)

5030 Purchase Returns

Purchase Discounts Acct (=Credit)

5070 Purchase Discount

Accounting Setup

Credit Card (AB)

Credit Card Expense Acct (=Debit)

7415 Credit Card Expense

Or Card Acquired Income Acct (=Credit)

4015 Credit Card Acquired Income

Accrued AP Account (=Credit)

2050 Accrued Payable

☐ Multi accrued payable - OFF

Expense

To expense

Freight Expense Account (=Debit)

To expense

Misc. Expense Acct (=Debit)

To expense

Interest Expense Acct (=Debit)

To expense

Inventory Support

Account for Cust Purch Inventory

MEDIA CUSTOMER INVENTORY

Account for RMA inventory

MEDIA RMA INVENTORY

Merchandise Inventory (=Debit)

1410 Merchandise Inventory

UL Closing

Retained Earnings (=Credit)

3500 Prior Year's Retained Earnings

Check Asset Paid

Accrued Expense act is under here
for possible future use - ungroup

FILE

ChartOfAccts: Modify Records

ChartOfAccts

☐ Bank account

☐ Credit card account

Financial Code

IP

Account Code

4010

Account

Sales Income


Account type





Revenue



☐ Debit to Increase

☒ Credit to Increase

Details Switch Setup








Journal

FIG 96

ChartOfAccts: 95 of 95 (Sales-MBUS)

| Acct Code | Account | Account Type | Increase | Decrease | Balance |
|-----------|-----------------------------------|--------------|----------|----------|------------|
| BA 1010 | Cash in Bank #1 | Asset | Debit | Credit | 197,944.07 |
| BA 1210 | Trade Acct Receivables | Asset | Debit | Credit | 37,259.04 |
| BA 1220 | Notes Receivable | Asset | Debit | Credit | |
| BA 1240 | Other Receivables | Asset | Debit | Credit | |
| BA 1250 | Employer's Loans and Advances | Asset | Debit | Credit | |
| BA 1410 | Merchandise Inventory | Asset | Debit | Credit | 11,848.54 |
| BA 1510 | Prepaid Expense | Asset | Debit | Credit | |
| BA 1520 | Pepaid Fed. Corp. Tax | Asset | Debit | Credit | |
| BA 1530 | Prepaid Franchise Tax | Asset | Debit | Credit | |
| BA 1610 | Furniture and Fixtures | Asset | Debit | Credit | |
| BA 1620 | Office Equipment | Asset | Debit | Credit | |
| BA 1630 | Class Room Equipment | Asset | Debit | Credit | |
| BA 1640 | Vehicles | Asset | Debit | Credit | |
| BA 1650 | Leasehold improvement | Asset | Debit | Credit | |
| BA 1710 | ACC. Depreciation - F&F | Contra Asset | Credit | Debit | |
| BA 1720 | Acc. Depreciation - Office Equip. | Contra Asset | Credit | Debit | |
| BA 1730 | Acc. Depreciation - Class Room | Contra Asset | Credit | Debit | |
| BA 1740 | Acc. Depreciation - Lease Hold | Contra Asset | Credit | Debit | |
| BA 1750 | Loans to Shareholder | Asset | Debit | Credit | |
| BL 2010 | Trade Accounts Payable | Liability | Credit | Debit | |
| RL 2020 | Auto Loan - Current | Liability | Credit | Debit | |

FIG 97

☐ Credit card account

| | |
|---|---|
| 1 | 2 |
|---|---|

T

1

○ Debit to Increase

Ⓒ Credit to Increase

[illegible]

216,863.37



Setup



FIG 98

Accts_Rcvable: Modify Records

Accts_Rcvable

Customer Setup

| | | | | | | | | | | | | | | | | | | | | |
|---|-----------|-------------------------|--------------|-------------------------------|---|--------------------------|---|--|---|---|--|--|-----------------------------|-----------|-----------------------------|---|-------------------------|---|--|---|
| Company Name: ORACLE | | Company Code: Oracle | Seq#: 123 | Sales Rep Code: RJ.CASTRO | | | | | | | | | | | | | | | | |
| <table border="1"> <tr> <td>Receivables Acts</td> <td>✓ Set Def</td> </tr> <tr> <td>Accounts Receivable (>=Debit)</td> <td>↑</td> </tr> <tr> <td>✓ Trade Acct Receivables</td> <td>+</td> </tr> <tr> <td></td> <td>-</td> </tr> </table> | | Receivables Acts | ✓ Set Def | Accounts Receivable (>=Debit) | ↑ | ✓ Trade Acct Receivables | + | | - | <table border="1"> <tr> <td>Freight Income/Payable Acts</td> <td>✓ Set Def</td> </tr> <tr> <td>Freight Acts (>=Credit)</td> <td>↑</td> </tr> <tr> <td>✓ Shipping and Handling</td> <td>+</td> </tr> <tr> <td></td> <td>-</td> </tr> </table> | | | Freight Income/Payable Acts | ✓ Set Def | Freight Acts (>=Credit) | ↑ | ✓ Shipping and Handling | + | | - |
| Receivables Acts | ✓ Set Def | | | | | | | | | | | | | | | | | | | |
| Accounts Receivable (>=Debit) | ↑ | | | | | | | | | | | | | | | | | | | |
| ✓ Trade Acct Receivables | + | | | | | | | | | | | | | | | | | | | |
| | - | | | | | | | | | | | | | | | | | | | |
| Freight Income/Payable Acts | ✓ Set Def | | | | | | | | | | | | | | | | | | | |
| Freight Acts (>=Credit) | ↑ | | | | | | | | | | | | | | | | | | | |
| ✓ Shipping and Handling | + | | | | | | | | | | | | | | | | | | | |
| | - | | | | | | | | | | | | | | | | | | | |
| <table border="1"> <tr> <td>Sales Income Acts</td> <td>✓ Set Def</td> </tr> <tr> <td>Sales Acts (>=Credit)</td> <td>↑</td> </tr> <tr> <td>✓ Sales Income</td> <td>+</td> </tr> <tr> <td></td> <td>-</td> </tr> </table> | | Sales Income Acts | ✓ Set Def | Sales Acts (>=Credit) | ↑ | ✓ Sales Income | + | | - | <table border="1"> <tr> <td>Labor Income/Payable Acts</td> <td>✓ Set Def</td> </tr> <tr> <td>Labor Acts (>=Credit)</td> <td>↑</td> </tr> <tr> <td>✓ Service Income</td> <td>+</td> </tr> <tr> <td></td> <td>-</td> </tr> </table> | | | Labor Income/Payable Acts | ✓ Set Def | Labor Acts (>=Credit) | ↑ | ✓ Service Income | + | | - |
| Sales Income Acts | ✓ Set Def | | | | | | | | | | | | | | | | | | | |
| Sales Acts (>=Credit) | ↑ | | | | | | | | | | | | | | | | | | | |
| ✓ Sales Income | + | | | | | | | | | | | | | | | | | | | |
| | - | | | | | | | | | | | | | | | | | | | |
| Labor Income/Payable Acts | ✓ Set Def | | | | | | | | | | | | | | | | | | | |
| Labor Acts (>=Credit) | ↑ | | | | | | | | | | | | | | | | | | | |
| ✓ Service Income | + | | | | | | | | | | | | | | | | | | | |
| | - | | | | | | | | | | | | | | | | | | | |
| <table border="1"> <tr> <td>Tax Income/Payable Acts</td> <td>✓ Set Def</td> </tr> <tr> <td>Tax Acts (>=Credit)</td> <td>↑</td> </tr> <tr> <td>✓ Sales Tax Payable</td> <td>+</td> </tr> <tr> <td></td> <td>-</td> </tr> </table> | | Tax Income/Payable Acts | ✓ Set Def | Tax Acts (>=Credit) | ↑ | ✓ Sales Tax Payable | + | | - | <table border="1"> <tr> <td>Misc. Income Acts</td> <td>✓ Set Def</td> </tr> <tr> <td>Misc Income Acts (>=Credit)</td> <td>↑</td> </tr> <tr> <td>✓ Misc. Income</td> <td>+</td> </tr> <tr> <td></td> <td>-</td> </tr> </table> | | | Misc. Income Acts | ✓ Set Def | Misc Income Acts (>=Credit) | ↑ | ✓ Misc. Income | + | | - |
| Tax Income/Payable Acts | ✓ Set Def | | | | | | | | | | | | | | | | | | | |
| Tax Acts (>=Credit) | ↑ | | | | | | | | | | | | | | | | | | | |
| ✓ Sales Tax Payable | + | | | | | | | | | | | | | | | | | | | |
| | - | | | | | | | | | | | | | | | | | | | |
| Misc. Income Acts | ✓ Set Def | | | | | | | | | | | | | | | | | | | |
| Misc Income Acts (>=Credit) | ↑ | | | | | | | | | | | | | | | | | | | |
| ✓ Misc. Income | + | | | | | | | | | | | | | | | | | | | |
| | - | | | | | | | | | | | | | | | | | | | |

Open Account

☐ Credit Card Acct
☐ Inventory Acct

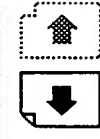


FIG 99

Accts_Rcvable: 12 of 827 (Sales-MWS)

[illegible]













| | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|
|  |  |  |  |  |  |  |  |  |  |  |  |
| | Delete | Sort | Sets | Search | Search | Get Inventory | Get Credit Card | Return | RelatedSwitch | QuickSwitch | Options |

FIG 100

Accts_Rcvable: Modify Records

Accts_Rcvable

Accounting Information

| | | | |
|---------------|---------------|-------|-----------------|
| Company Name: | Company Code: | Seq#: | Sales Rep Code: |
| ORACLE | Oracle | 123 | RJ.CASTRO |

[illegible]

Addresses

| Df | Type | M/S Company name | Contact | Address 1 | City |
|----|-------|------------------|---------|--------------------|--------------|
| | Other | ORACLE | | 500 ORACLE PARKWAY | Redwood City |
| | WrHse | ORACLE | | 500 ORACLE PARKWAY | Redwood City |
| | DATA | ORACLE | | 500 ORACLE PARKWAY | Redwood City |

Notes Delete Duplicate Edit Add



Setup

AR Subledger

FIG 101

Accts Payable: Modify Records

Accts_Payable

Partner GL Setup

| | | | | |
|---|---|---|---|---|
| Partner Name Ingram MicroD | | Partner Code MicroD | Credit Payee MicroD | <input checked="" type="checkbox"/> Approved |
| Accounts Payable (>=Credit) | | Accrued Payables (>=Credit) | | <input checked="" type="checkbox"/> Vendor <input type="checkbox"/> Manufacturer <input type="checkbox"/> Carrier <input checked="" type="checkbox"/> Payee |
| <input checked="" type="checkbox"/> Trade Accounts Payable | <input checked="" type="checkbox"/> Set Def | <input checked="" type="checkbox"/> Accrued Payable | <input checked="" type="checkbox"/> Set Def | |
| | <input checked="" type="checkbox"/> + <input checked="" type="checkbox"/> - | | <input checked="" type="checkbox"/> + <input checked="" type="checkbox"/> - | |
| COG Accounts (>=Debit) | | COG Misc. Accounts (>=Debit) | | <input checked="" type="checkbox"/> Cost of Goods Payee <input type="checkbox"/> Expense Payee <input type="checkbox"/> State Tax Payee Reserved space for more expense payees |
| <input checked="" type="checkbox"/> Cost of Goods Sold (Goods) | <input checked="" type="checkbox"/> Set Def | <input checked="" type="checkbox"/> Cost of Goods Sold (NonGoods) | <input checked="" type="checkbox"/> Set Def | |
| | <input checked="" type="checkbox"/> + <input checked="" type="checkbox"/> - | | <input checked="" type="checkbox"/> + <input checked="" type="checkbox"/> - | |
| COG Tax Accounts (>=Debit) | | COG Interest Accounts (>=Debit) | | |
| <input checked="" type="checkbox"/> Cost of Goods Sold (NonGoods) | <input checked="" type="checkbox"/> Set Def | <input checked="" type="checkbox"/> Cost of Goods Sold (NonGoods) | <input checked="" type="checkbox"/> Set Def | |
| | <input checked="" type="checkbox"/> + <input checked="" type="checkbox"/> - | | <input checked="" type="checkbox"/> + <input checked="" type="checkbox"/> - | |
| COG Freight Accounts (>=Debit) | | | | <input type="checkbox"/> Automatic Invoice |
| <input checked="" type="checkbox"/> Cost of Goods Sold (NonGoods) | <input checked="" type="checkbox"/> Set Def | | | |
| | <input checked="" type="checkbox"/> + <input checked="" type="checkbox"/> - | | | |

Open Account

Reset Defaults

test

Setup

AP Subledger

Acrd Payable

Acrd Invoice

Accts Payable: 1144 of 1144 (Sales-MIDS)

| Code | Partner Name | Red= Baseline Vendor | Accounts payable | Accrued payable | Total payable | Accrued in |
|---|------------------------------------|--|--|----------------------------|---------------|------------|
| MicroD | Ingram MicroD | 2 | 11,632.14 | 3,661.53 | 15,293.67 | -4 |
| <input checked="" type="checkbox"/> Aprvd | (800) 274-4800 | <input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input checked="" type="checkbox"/> Payee | <input type="checkbox"/> Expense <input checked="" type="checkbox"/> COG | Cost of Goods Sold (Goods) | | |
| Complnd | Computerland | 4 | 532.70 | | 532.70 | - |
| <input checked="" type="checkbox"/> Aprvd | (800) 354-9368 | <input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input checked="" type="checkbox"/> Payee | <input type="checkbox"/> Expense <input checked="" type="checkbox"/> COG | Cost of Goods Sold (Goods) | | |
| Merisel | Merisel | 3 | 7,369.74 | | 7,369.74 | -2 |
| <input checked="" type="checkbox"/> Aprvd | (800) 462-5241 | <input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input checked="" type="checkbox"/> Payee | <input type="checkbox"/> Expense <input checked="" type="checkbox"/> COG | Cost of Goods Sold (Goods) | | |
| Mega1 | Mega Network, Inc. | | | | | |
| <input checked="" type="checkbox"/> Aprvd | (408) 730-9138 | <input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input checked="" type="checkbox"/> Payee | <input type="checkbox"/> Expense <input checked="" type="checkbox"/> COG | Cost of Goods Sold (Goods) | | |
| TD | Tech Data Corporation | | | | | |
| <input type="checkbox"/> Aprvd | 800-237-8931 | <input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input type="checkbox"/> Payee | <input type="checkbox"/> Expense <input checked="" type="checkbox"/> COG | Cost of Goods Sold (Goods) | | |
| WordMarc | WordMarc International Corporation | | | | | |
| <input checked="" type="checkbox"/> Aprvd | 800-835-2400 | <input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input checked="" type="checkbox"/> Payee | <input checked="" type="checkbox"/> Expense <input type="checkbox"/> COG | Office Equipment | | |
| COMPUVIDEO | COMPUVIDEO | | | | | |
| <input type="checkbox"/> Aprvd | 617-937-0888 | <input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input type="checkbox"/> Payee | <input type="checkbox"/> Expense <input type="checkbox"/> COG | | | |
| MICROCENTRL | MICRO CENTRAL, INC | | | | | |
| <input checked="" type="checkbox"/> Aprvd | 800-836-4276 | <input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input checked="" type="checkbox"/> Payee | <input type="checkbox"/> Expense <input checked="" type="checkbox"/> COG | Cost of Goods Sold (Goods) | | |
| VM1 | VM1 CORP | | | | | |
| <input checked="" type="checkbox"/> Aprvd | 408-745-1700 | <input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input checked="" type="checkbox"/> Payee | <input checked="" type="checkbox"/> Expense <input type="checkbox"/> COG | Office Expense | | |
| OPCODE | OPCODE SYSTEMS | | | | | |
| <input type="checkbox"/> Aprvd | 415-856-3333 | <input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input type="checkbox"/> Payee | <input type="checkbox"/> Expense <input type="checkbox"/> COG | | | |
| IBM | IBM CORPORATION | | | | | |
| <input checked="" type="checkbox"/> Aprvd | 408-452-4810 | <input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input checked="" type="checkbox"/> Payee | <input type="checkbox"/> Expense <input checked="" type="checkbox"/> COG | Cost of Goods Sold (Goods) | | |
| ACRPLS | ACROPOLIS SYSTEMS INCORPORATED | | | | | |
| <input type="checkbox"/> Aprvd | 408-946-6947 | <input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input type="checkbox"/> Payee | <input type="checkbox"/> Expense <input type="checkbox"/> COG | | | |
| ATS | Anthem Technology Systems | | | | | |
| <input type="checkbox"/> Aprvd | (408) 441-7177 | <input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input type="checkbox"/> Payee | <input type="checkbox"/> Expense <input type="checkbox"/> COG | | | |
| Kenfil | KENFIL | | | | | |
| <input type="checkbox"/> Aprvd | 800-487-9889 | <input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input type="checkbox"/> Payee | <input type="checkbox"/> Expense <input type="checkbox"/> COG | | | |
| Never | Never Technology | | | | | |
| <input type="checkbox"/> Aprvd | (800) 470-2726 | <input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input type="checkbox"/> Payee | <input type="checkbox"/> Expense <input type="checkbox"/> COG | | | |

Partner Accrued Payable (Received without Invoice)

FIG 104

7:50 A

FIG 105

Gen Journal: 58 of 58 (Sales Miss)

| Date | Account Titles and Explanation | Post Ref | Debit | Credit |
|------|---|----------|-----------|-----------|
| 546 | 5/13/97 Cash in Bank #1 | 1010 | 1,919.84 | |
| 546 | Trade Acct Receivables | 1210 | | 1,919.84 |
| 546 | <u>To record cash received to AR 5/13/97</u> | | | |
| 547 | 5/14/97 Trade Acct Receivables | 1210 | 30,183.75 | |
| 547 | Sales Income | 4010 | | 27,854.00 |
| 547 | Sales Tax Payable | 2310 | | 2,298.98 |
| 547 | Shipping and Handling | 4090 | | 30.77 |
| 547 | <u>To record Customer Invoices issued 5/14/97</u> | | | |
| 548 | 5/15/97 Cash in Bank #1 | 1010 | 74,615.40 | |
| 548 | Trade Acct Receivables | 1210 | | 74,615.40 |
| 548 | <u>To record cash received to AR 5/15/97</u> | | | |
| 549 | 5/19/97 Cash in Bank #1 | 1010 | 59,649.38 | |
| 549 | Trade Acct Receivables | 1210 | | 59,649.38 |
| 549 | <u>To record cash received to AR 5/19/97</u> | | | |
| 550 | 5/23/97 Cash in Bank #1 | 1010 | 11,804.31 | |
| 550 | Trade Acct Receivables | 1210 | | 11,804.31 |
| 550 | <u>To record cash received to AR 5/23/97</u> | | | |

Cash Rcpts Jrnl

Search

Manual Entry

Return

Related Switch

Quick Switch

Sort Selection

Show Explanations

Fig 106

Fig 108

**Mega Network Inc.
Income Statement2**

Operating revenue

| | | |
|------------------------------|-------------------|-------------------|
| Gross sales | | 100,000.00 |
| Less: Sales discounts | 100,000.00 | |
| Sales returns and allowances | <u>100,000.00</u> | <u>200,000.00</u> |
| Net sales | | -100,000.00 |

Cost of goods sold

| | | |
|---|-------------------|-------------------|
| Merchandise inventory, start of period | | 100,000.00 |
| Purchases | 100,000.00 | |
| Less: Purchase discounts | 100,000.00 | |
| Purchase returns and allowances | <u>100,000.00</u> | <u>200,000.00</u> |
| Net purchases | | -100,000.00 |
| Add: Transportation-in | <u>100,000.00</u> | |
| Net cost of purchases | | |
| Cost of goods available for sale | | 100,000.00 |
| Less: Merchandise Inventory - end of period | | <u>100,000.00</u> |
| Cost of goods sold | | |
| Gross Margin | | -100,000.00 |

Operating expenses:

| | | |
|--|-------------------|-------------------|
| Selling expences | | |
| Sales salaries and commissions expense | 100,000.00 | |
| Advertising expense | 100,000.00 | |
| Rent expense | 100,000.00 | |
| Supplies expense | 100,000.00 | |
| Utilities expense | 100,000.00 | |
| Depreciation expense | 100,000.00 | |
| Other selling expenses | <u>100,000.00</u> | <u>700,000.00</u> |
| Administrative expenses | | |
| Salaries expense, executive | 100,000.00 | |
| Insurmce expense | 100,000.00 | |
| Supplies expense | <u>100,000.00</u> | <u>300,000.00</u> |
| Total operating expenses | | <u>300,000.00</u> |
| Income from operations | | -400,000.00 |

Nonoperating revenues and expenses

| | | |
|-----------------------|--|--------------------|
| Nonoperating revenues | | |
| Interest revenue | | <u>100,000.00</u> |
| | | -300,000.00 |
| Nonoperating expenses | | |
| Interest expense | | <u>100,000.00</u> |
| Net Income | | <u>-400,000.00</u> |

Fig 109

View

+ -

Columns

Headers

Field

Clear

+

-

Debit

Credit

+

-

Debit

Credit

Trend Test

Trend Analysis

Start Date Pick

End Date Pick

Used By:

Portrait

Landscape

Plot table:

Trend analysis for:

Cash in Bank #1

B-Cash in Bank II

Trade Accounts Payable

SALES TAX PAYABLE

Chart of Accounts

IE 7440 Misc. Expense

IP 4070 Misc. Income

BA 1220 Notes Receivable

BA 1620 Office Equipment

IE 7110 Office Expense

IE 6020 Office Wages

BA 1240 Other Receivables

IE 6110 Payroll Tax Expense

BL 2160 Payroll Tax Payable

BA 1520 Prepaid Int. Corp. Tax

IE 7130 Insurance and Courier Services

BA 1510 Prepaid Expense

BA 1530 Prepaid Franchise Tax

BS 3900 Prior Year's Retained Earnings

IP 5020 Purchase Discount

IP 5030 Purchase Returns

IE 5005 Purchases

IE 7010 Rent

IE 7040 Repairs and Maintenance

IE 6010 Salaries - fixed

IE 6000 Salaries - var.

BL 2560 Salary payable

IP 4020 Sales Discount

IP 4010 Sales Income

IP 4060 Sales Returns/Allowance

BL 2310 Sales Tax Payable

IE 7160 Security

IP 4075 Service Income

IE 7170 Shipping

IP 4090 Shipping and Handling

IE 6010 State Income Tax Expense

BL 2360 State Income Tax Payable

IE 7140 Stationary and Supplies

IE 7220 Taxes - Others

IE 8150 Taxes - Penalty

IE 7030 Telephone

BA 5010 Trade Accounts Payable

BA 1210 Trade Accounts Receivable

IE 7350 Travel

IE 7020 Utilities

BA 11640 Vehicles

Trend frequency...

GO

Weekly

Monthly

Quarterly

Semiannually

Specify Date

OK

Summary Account

Missing

COGS

RA

IP

Fig 111

Fig 112

Fig 112

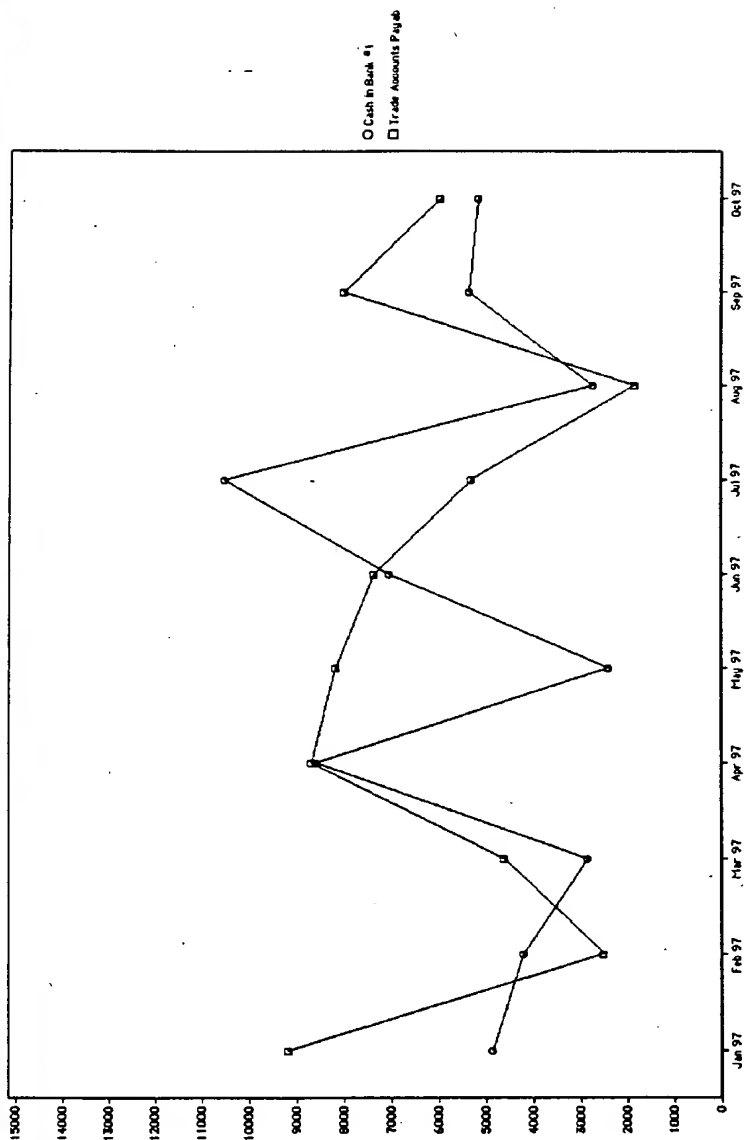


FIG 113

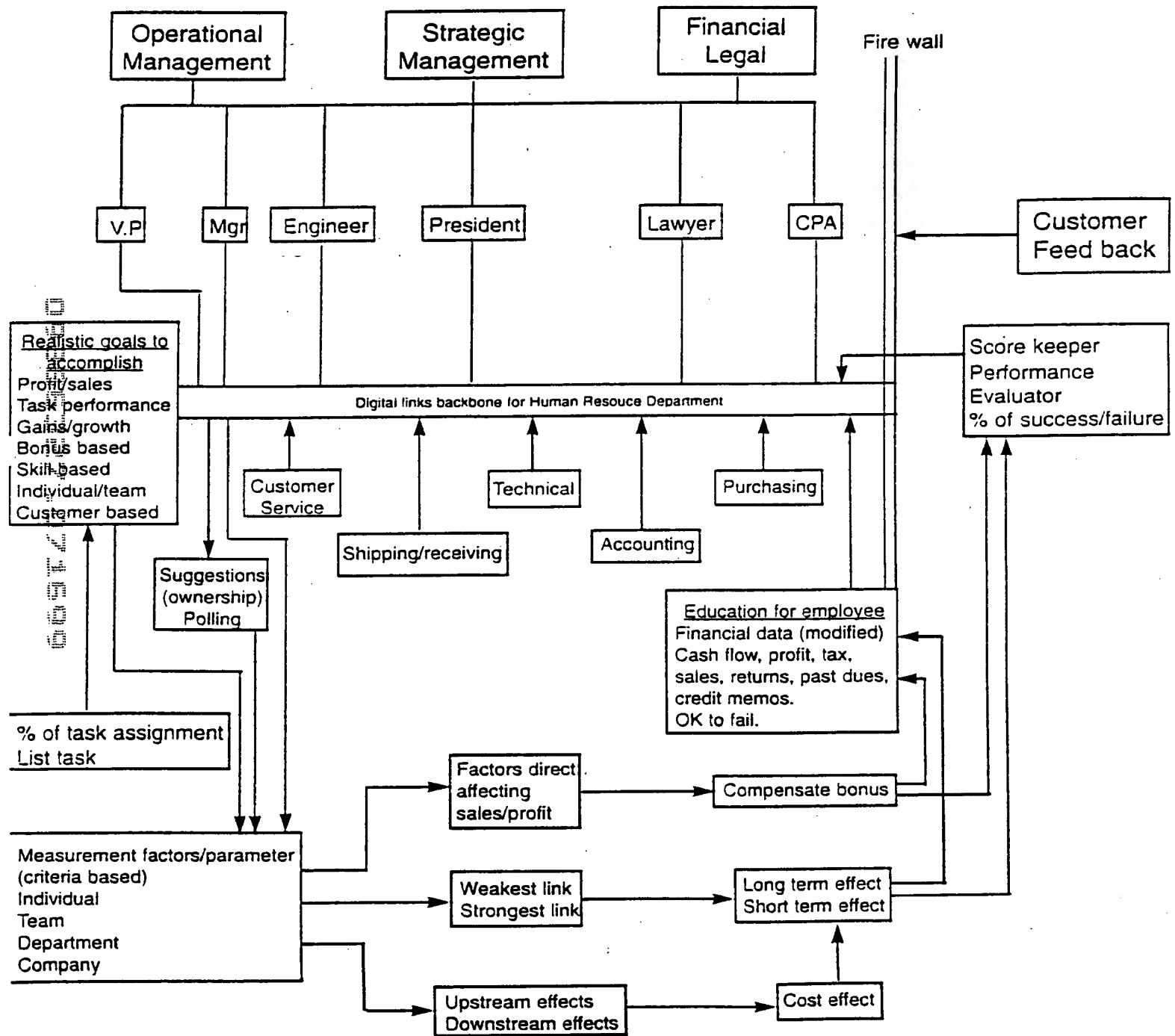


FIG 114

Algorithm of Activity Data

| Major Measuring Category | | | | | | | | |
|--|--|---|---|---|---|---|--------------------------------|-------------------------------------|
| Assignment | Qty by period | \$ by period | Time between date | Responsible Dept. | RMA | | Upstream | Downstream |
| | | | | | Exp. Lett. memo date | Rec'd by date | | |
| Quotes | No., No. convert to MWS | Total amt., Post. Cost Install cost Freight cost | Create date post date Quote date | Sales | V. rec. date V. ship C. rec. date C. ship Create date Exp. | Exp. V. cr. V. cr. C. cr. Rec. cr. | Customer | Customer Service |
| MWS | Total items, Total amt | Total amt., Post. Cost, Install cost, Freight cost | Create date Reviewed post date | Sales Customer Service | V. rec. date V. ship C. rec. date C. ship Create date Exp. | Exp. V. cr. V. cr. C. cr. Rec. cr. | Customer Service | Purchase |
| Cust. Inv. | Total Inv., Total RMA, # of 30 days, 45 days, etc. | Total amt., Price, Install cost, Freight, Tax | Issue date Printed date Paid date Input | Account Receivable Shipping | V. rec. date V. ship C. rec. date C. ship Create date Exp. | Exp. V. cr. V. cr. C. cr. Rec. cr. | Purchase | A/R |
| Ven. Inv. | Total Inv #, Past due # of invoiced - 30, 60, 90 days | Total amt., V. cost, Post, Freight, Tax | Received from ven. Ship to cust. Duc date Paid date Approved Scheduled Reviewed Entry Create date | Account Payable Engineering | V. rec. date V. ship C. rec. date C. ship Create date Exp. | Exp. V. cr. V. cr. C. cr. Rec. cr. | Purchase | A/P |
| Cust. Cr. | Total items Credit memo | Total cr., Price, Post, Restock, Tax | Create date Issue date | Account Receivable Sales Engineering | V. rec. date V. ship C. rec. date C. ship Create date Exp. | Exp. V. cr. V. cr. C. cr. Rec. cr. | Sales | A/R |
| Ven. Cr. | Total Items Ven. cr. | Total ven. cr., Post. V. cost, Restock, Tax | Ven. cr. memo Rec'd date Payment date | Account Payable Sales | V. rec. date V. ship C. rec. date C. ship Create date Exp. | Exp. V. cr. V. cr. C. cr. Rec. cr. | Sales | A/P |
| Engineering Install Assembly Test | Items/system Total MWS | Total tested cost, Install, rec., Ven. install cost | Install date Completed Test date | Engineering Install/ Assembly Test | V. rec. date V. ship C. rec. date C. ship Create date Exp. | Exp. V. cr. V. cr. C. cr. Rec. cr. | Purchase Sales Rcv | Ship |
| Ship Receive | Total Boxes Total Items | Total Freight amt | Receive date Ship date | Ship/ Receive Inside Sales | V. rec. date V. ship C. rec. date C. ship Create date Exp. | Exp. V. cr. V. cr. C. cr. Rec. cr. | Purchase | Customer |
| Ven. Payment | Ven. Invoices V. cr. memo Exp. cr. memo | Total amt., Total credit, Total check | Ven. payment Check Post Approve | Account Payable | V. rec. date V. ship C. rec. date C. ship Create date Exp. | Exp. V. cr. V. cr. C. cr. Rec. cr. | Vendor Purchase | A/P |
| Cust. Payment | Cust. Invoices C. cr. memo | Total amt. | C. payment Check Post Approve | Account Receivable | V. rec. date V. ship C. rec. date C. ship Create date Exp. | Exp. V. cr. V. cr. C. cr. Rec. cr. | Ship Sales | A/R |
| RMA | Total RMA items | Total RMA credit | RMA V. rcv'd RMA V. ship RMA C. rcv'd RMA C. ship | CSR Sales Ship/Rcv Engineering | V. rec. date V. ship C. rec. date C. ship Create date Exp. | Exp. V. cr. V. cr. C. cr. Rec. cr. | Sales Itcv | A/P A/R |
| Customer | # of customer | Total \$ Total \$ per cust. % of Avg. of margin | Duration of customer Rate of growth/period | Sales Account | V. rec. date V. ship C. rec. date C. ship Create date Exp. | Exp. V. cr. V. cr. C. cr. Rec. cr. | Sales | Purchase Customer Service |
| Vendor | # of vendor | Unit cost inv. Inv. \$ Clean inv. % | Duration of customer Rate of growth/period | Sales Account | V. rec. date V. ship C. rec. date C. ship Create date Exp. | Exp. V. cr. V. cr. C. cr. Rec. cr. | Purchase | Ship/Rcv Install/Engin eering |
| Purchase | Total items Total MWS Exp. items | Cost Post | Under date, MWS date, Spec. date, RVO rec'd date from create date | A/P Buyer Sales | V. rec. date V. ship C. rec. date C. ship Create date Exp. | Exp. V. cr. V. cr. C. cr. Rec. cr. | Sales | Ship/Rcv Install/Engin eering |
| Commission /earning | # of format | \$ Rate of increase | Period | Sales Purchasing | V. rec. date V. ship C. rec. date C. ship Create date Exp. | Exp. V. cr. V. cr. C. cr. Rec. cr. | Vendor Customer Purchase | Customer Service |
| Financial | Total V. inv. Total C. inv | Total A/P Total A/R | | Accounting Purchasing | V. rec. date V. ship C. rec. date C. ship Create date Exp. | Exp. V. cr. V. cr. C. cr. Rec. cr. | NA | NA |

FIG 116

Company Performance Analysis

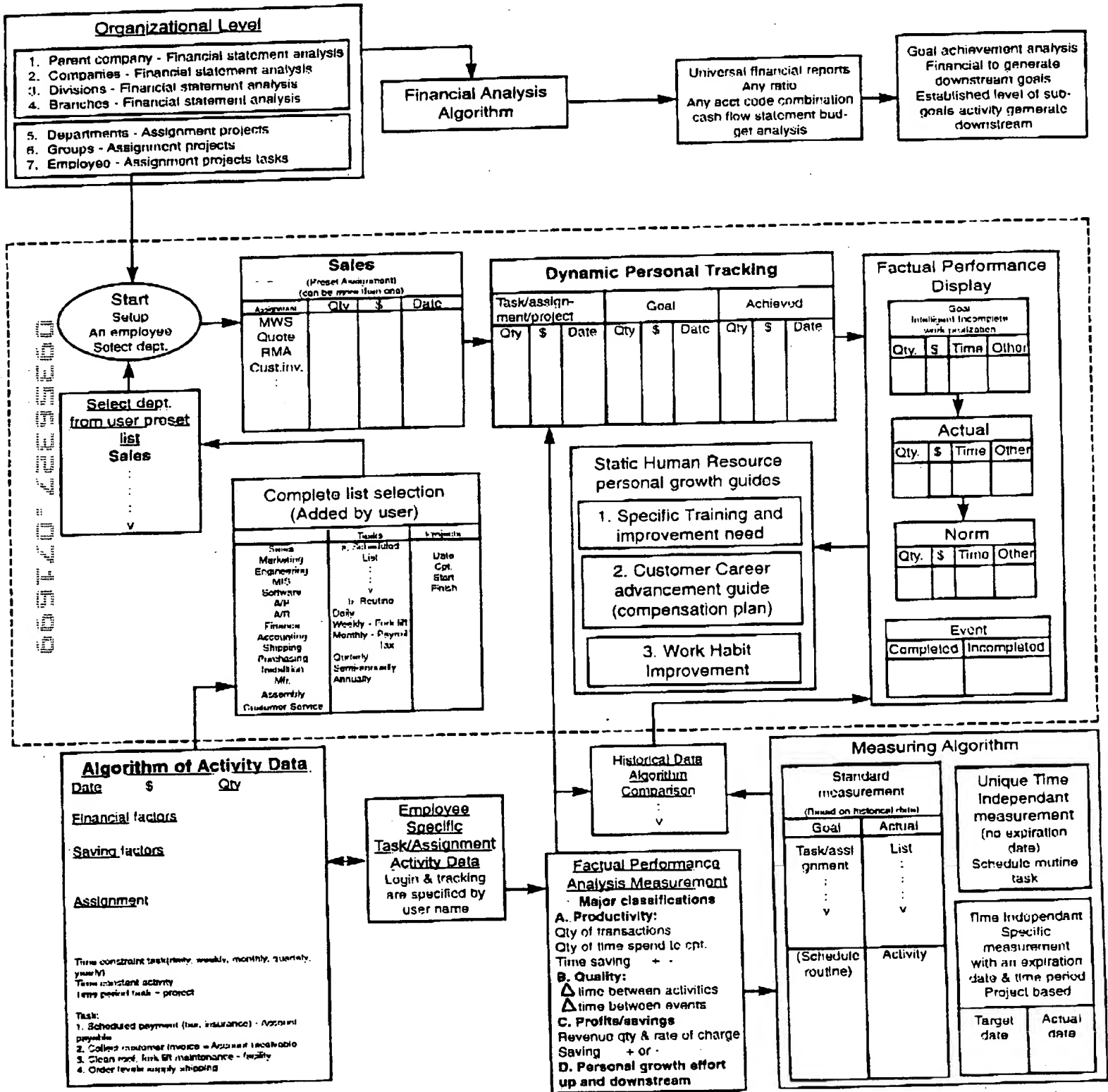


Fig 117

09356327 071599

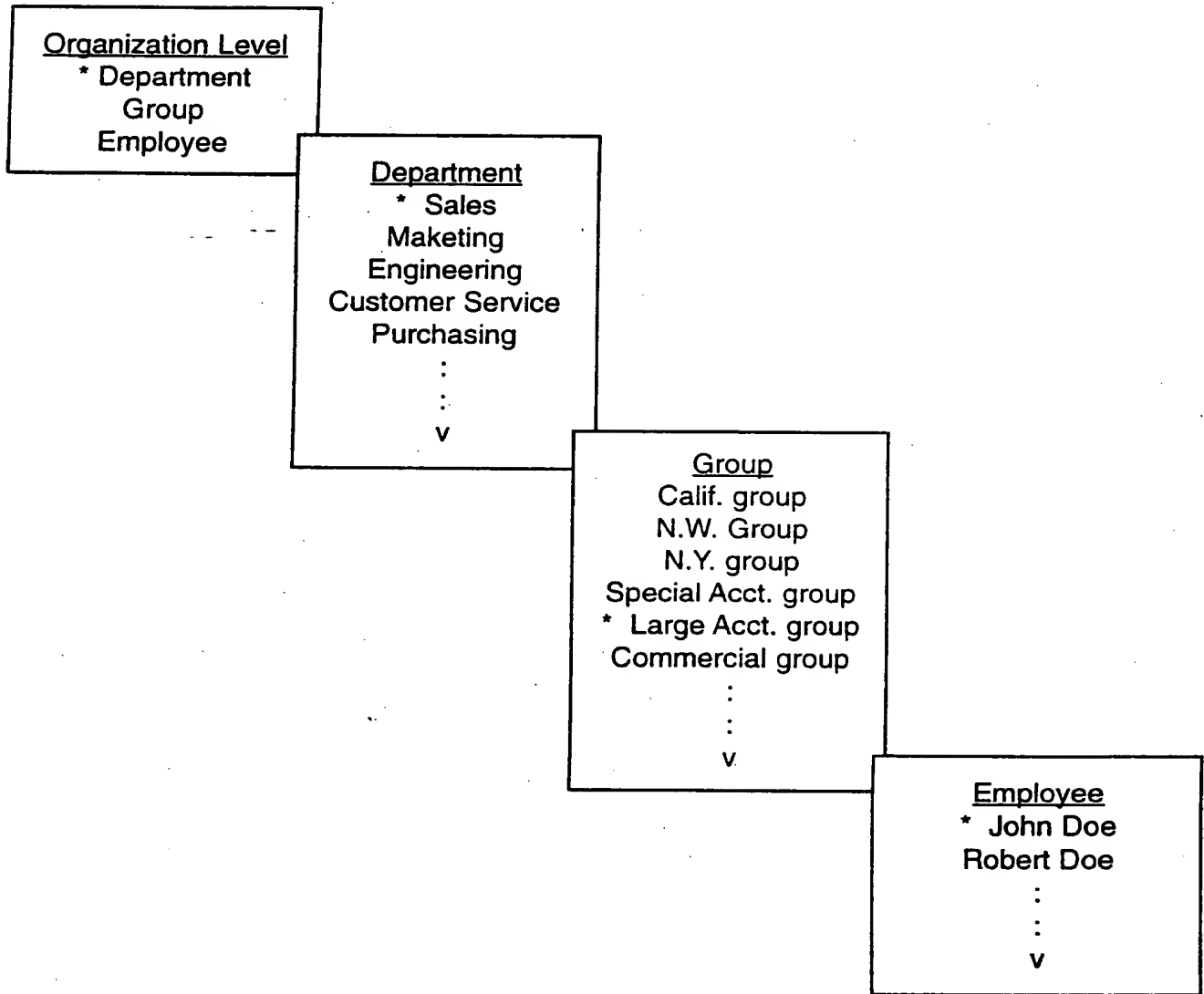


FIG 118

Single Period

Factual Performance Analysis

Sales department
Large Acct group
John Doe

- ☐ Static data - double click for static personal data
☐ Per period (daily)(weekly)(monthly)(quarterly)

| Measuring Parameter | Productivity (A) | | | Quality (B) | | Profitability (C) | Upstream | Downstream |
|---------------------|------------------|----------------|----------------------|---------------------------------|--|--|--------------|----------------------|
| | Qty/period (A1) | \$/period (A2) | % profit/period (A3) | Time period (B1) | Accounting C.Cr. memo (B2) | Gross Margin | | |
| Quotes | | | | PO date Quote date | NA | NA | Customer | Customer Service |
| MWS | | | | Create date Review date | # of Invoice /cr.memo | Commission earned Gross margin | Customer | Purchasing |
| RMA | | | | Create date Cust. rec'd date | # RMA return for credit # RMA return for exchange | Restocking fee Partial vendor cr.memo | Inside Sales | Purchasing Receiving |
| ↓ | ↓ | ↓ | ↓ | ↓ | ↓ | ↓ | ↓ | ↓ |
| ↓ | ↓ | ↓ | ↓ | ↓ | ↓ | ↓ | ↓ | ↓ |
| ↓ | ↓ | ↓ | ↓ | ↓ | ↓ | ↓ | ↓ | ↓ |

Multiple Period

Factual Performance Analysis

Sales department
Large Acct group
John Doe

- ☐ Static data - double click for static personal data
☐ Per period (daily)(weekly)(monthly)(quarterly)

| | Period #1 | Period #2 | Period #3 | Period #4 | Period #5 | Period #6 | % growth between period | Avg | Goal | History | Grade | Forecast |
|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|-------------------------|-----|------|---------|-------|----------|
| Measuring Parameter | A/B/C | A/B/C | A/B/C | A/B/C | A/B/C | A/B/C | | | | | | |
| Quotes | A/B/C | A/B/C | A/B/C | A/B/C | A/B/C | A/B/C | | | | | | |
| MWS | A/B/C | A/B/C | A/B/C | A/B/C | A/B/C | A/B/C | | | | | | |
| RMA | A/B/C | A/B/C | A/B/C | A/B/C | A/B/C | A/B/C | | | | | | |

Select: A1, A2, A3, B1, B2, C

FIG 119

[illegible]

☐ Static data - double click for static personal data
☐ Per period (daily)(weekly)(monthly)(quarterly)(yearly)
 (choose a period)

[illegible]

Select: A1, A2, A3, B1, B2, C

FIG 120

| Invoice # | Pay | ven/terms | In | By | MVS / qly | est | PO - billed | Next payment | Status-problem | RMA | Vcredit | Disc-Dt-8-Ls | Cost Inv | Stats | Review Status | Date | Pay |
|------------|-----|-----------|---------|----|-----------|-----|-------------|--------------|----------------|-----|---------|--------------|----------|-------|---------------|------|-----|
| 1975912-01 | ITT | 00/00/0 | 5/10/93 | | | | 85 | | | | | | | | | | |
| 1171613-01 | ITT | 00/00/0 | 7/1/93 | | | | | | | | | | | | | | |
| 1178411-01 | ITT | 00/00/0 | 7/5/93 | | | | | | | | | | | | | | |
| 1171612-01 | ITT | 00/00/0 | 5/19/93 | | | | | | | | | | | | | | |
| 1171611-01 | ITT | 00/00/0 | 4/22/93 | | | | | | | | | | | | | | |
| 2005011-01 | ITT | 00/00/0 | 4/14/93 | | | | | | | | | | | | | | |
| 4415611-02 | ITT | 00/00/0 | 4/2/93 | | | | | | | | | | | | | | |

Options

☐ Problems

☐ Vendor RMA

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Buttons

Buttons

Buttons</

0091207223500

7:51 A

| | | | | | | | | | | | | |
|---------------------------|--------------|----------------|-------------|------|--------------|------------------|----------------|-------------|-----------------|---------------|---------|-----------|
| Invoice - pay - ven/terms | In - En - Rv | MWS/qty - cost | PO - billed | 1234 | Next payment | Status - problem | RMA - V-credit | Disc - B-Lc | Cost Inv Status | Review Status | Date - | Pay - |
| 35245 | 12/21/97 | | | | | | | | | ([rx]) | 1/20/98 | -5,000.00 |
| RX ACE | 12/22/97 | | | | | | | | | | | |
| ACE | R30 00/00/Q | | | | | | | | | | | |

| Invoice # | PO | Pages | Vendor | RK | Inv Date | Total billed | Tax | Freight | Tr |
|-----------|----|-------|--------|----|----------|--------------|-----|---------|----|
| 1234567 | | 117 | IT | | 12/21/97 | 10,000.00 | | | NE |
| 1234567 | | | | | | | | | NE |

You have already entered this invoice on this batch.

OK

+ Add

- Delete

Options

Exclusions

Problems

Vendor RMA

ct Distribution

t Partners Acts

Fig 122

Edi

Mega Activities

7:56 A

| Invoice - pay - ves/terms | In - En - Br | MVS / qty - cost | P0 - billed | Next payment | Status-problem | BMA - Veredit/Disc-Dt | \$-L3 | Cust Inv State | Review Status | Date - | Pay - |
|---------------------------|--------------|------------------|-------------|--------------|----------------|-----------------------|-------|----------------|---------------|--------|-------|
| 1975912-01 | 5/10/93 | | AS | | | | | | | | |
| HTT | 00/00/C | | | | | | | | | | |
| Emp/Lnd | N80 3/22/93 | | | | | | | | | | |
| 1171618-01 | 7/1/93 | | | | | | | | | | |
| HTT | 00/00/C | | | | | | | | | | |
| Emp/Lnd | N80 7/1/93 | | | | | | | | | | |
| 1178411-01 | 7/5/93 | | | | | | | | | | |
| HTT | 00/00/C | | | | | | | | | | |
| Emp/Lnd | N80 7/6/93 | | | | | | | | | | |
| 1171612-01 | 5/19/93 | | | | | | | | | | |
| HTT | 00/00/C | | | | | | | | | | |
| Emp/Lnd | N80 5/19/93 | | | | | | | | | | |
| 1171611-01 | 4/22/93 | | | | | | | | | | |
| HTT | 00/00/C | | | | | | | | | | |
| Emp/Lnd | N80 00/00/C | | | | | | | | | | |
| TESTING | | | | | | | | | | | |
| 2905011-01 | 4/14/93 | | | | | | | | | | |
| HTT | 00/00/C | | | | | | | | | | |
| Emp/Lnd | N80 4/14/93 | | | | | | | | | | |
| 4415611-02 | 4/2/93 | | | | | | | | | | |
| HTT | 00/00/C | | | | | | | | | | |

Invoices: 0

| Invoice # | P0 | Payee | Vender | RK | Inv Date | Total Billed | Tax | Freight | Tc |
|------------|----|-------|--------|----|----------|--------------|-----|---------|-----|
| 4415611-02 | | | | | | | | | N80 |

Another invoice with this same number BUT FROM ITT is on file.

Continue?

No
Yes

☐ Add ☐ Delete

OK Cancel Help Print New Records Refresh Find Sort Filter Show Columns Hide Columns Show Details Hide Details Show Totals Hide Totals Show Grand Total Hide Grand Total Show Partners Acts Hide Partners Acts Show Distribution Hide Distribution

FIG-123

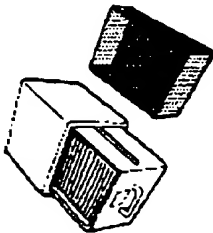
Annals of the Entomological Society of America

Fig 125

009120 22299200

Cust_Invoices: 0 of 1274 (Sales-MWS)

There are no selected records for: Cust_Invoices



New Records Return Related Switch QuickSwitch

Options

- Quick Invoice Lookup
- Cust Invoice Summary
- Print Selection
- Comm Report
- Get AR Report selection
- Get Not Issued
- Get not paid
- Get no charge
- Get pre-paid
- Close - No charge
- Split Invoice
- Join 2 Invoices
- Issue Invoices

Collections Notes De-Issue Sales Adj Historical Da
No payments Partial pay Post Recalc Totals Nil

FIG 126

Items Sold: 0 of 39843 (Sales-MWS)

There are no selected records for: Items Sold

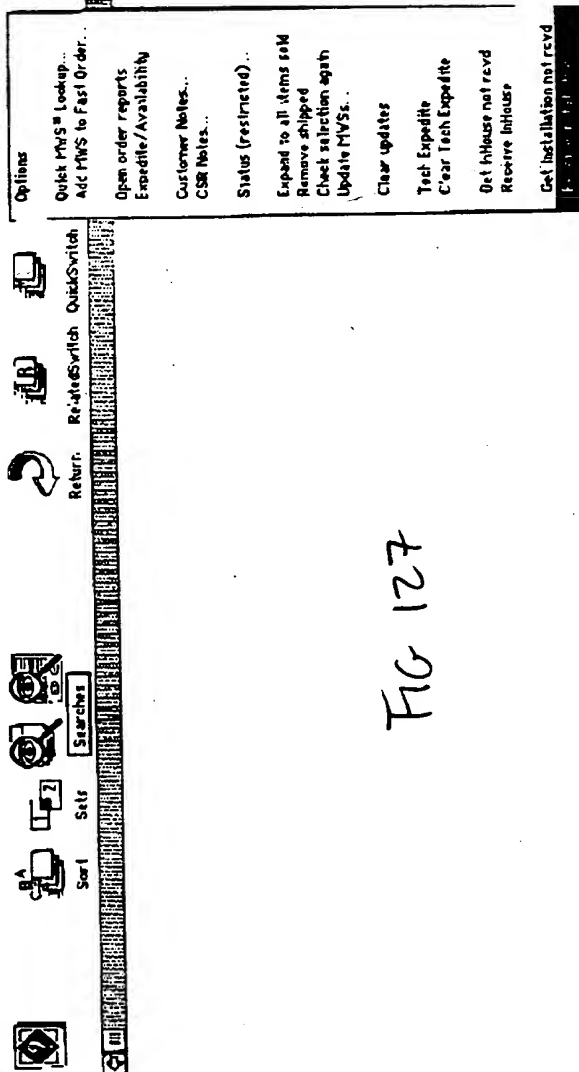
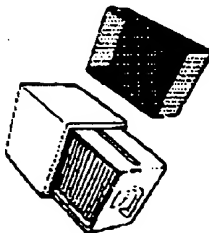


Fig 127


```

graph TD
    KB[Knowledge Base]
    PD[Process Display]
    DID[Data Input Display]
    SAD[System Analysis & Design]

    KB --> PD
    PD --> KB
    PD --> DID
    DID --> KB
    DID --> SAD
    SAD --> KB
    KB --> SAD
    SAD --> PD
    SAD --> DID
    
```

Knowledge Base

Process Display
Move item to next stage action manipulation parameters.
e.g. RMA - approve, cancel
cust. cr. memo
cust. N/A etc.
V. Inv. - mark for approval
Cust. inv. - create aging
Expedite - reason for not rcv'd

Data Input Display
Fig. 59 E1 - E9
e.g. (1) Vendor Invoice - input Intelligence
(2) PSRI - receiving
only order items are allow to be received.

System Analysis & Design
Range : best to worst possible outcome

Flowchart illustrating the E1 - E9 Expert System Architecture:

- Knowledge Base** (Top Left)
- Process Display** (Top Right)
- Data Input Display** (Bottom Right)
- System Analysis & Design** (Bottom Left)

Flow of information:

- Knowledge Base to Process Display
- Process Display to Knowledge Base
- Process Display to Data Input Display
- Data Input Display to Knowledge Base
- Data Input Display to System Analysis & Design
- System Analysis & Design to Knowledge Base
- System Analysis & Design to Process Display
- System Analysis & Design to Data Input Display

Fig. 129